



**DISTRICT MINERAL FOUNDATION**  
Jajpur, Odisha

RFP No: 246

Date: 28/04/2025

**REQUEST FOR PROPOSAL**

SELECTION OF BIDDER FOR PROVIDING COMMUNICATIVE SKILLS TRAINING FOR EMPLOYABILITY OF COLLEGE STUDENTS IN MINING AFFECTED AREAS OF JAJPUR DISTRICT, ODISHA UNDER DISTRICT MINERAL FOUNDATION (DMF), JAJPUR

The Collector & Managing Trustee, DMF, Jajpur, Government of Odisha, invites sealed proposals from eligible bidders for **"Selection of Bidder for providing Communicative Skills Training for Employability of college students in mining affected areas of Jajpur District under District Mineral Foundation, Jajpur"**.

Bidders fulfilling the prescribed eligibility criteria of the RFP can access and download the complete RFP Document and other details from <https://jajpur.odisha.gov.in/>

The major events under the bid process are:

Sr. No.	List of Key Events	Critical Dates
1	Date of Issue of RFP	30.04.2025
2	Last Date for Submission of Proposal	22.05.2025 (by 01.00 PM)
3	Date of Opening of Technical Proposal	23.05.2025 (at 10.00 AM)
4	Date of Opening of Financial Proposal	23.05.2025 (at 11.30 PM)
5	Method of Selection	Quality cum Cost Based Selection (QCBS)

The proposal complete in all respects must reach the undersigned by **Speed Post/Registered Post/Courier** only latest by **22.05.2025 before 1.00 PM** in a sealed envelope clearly mentioning on the top of it **"Selection of Bidder for providing Communicative Skills Training for Employability of college students in mining affected areas of Jajpur District, Odisha under District Mineral Foundation, Jajpur"**. The proposals received beyond the last date and time will be rejected. The authority reserves the right to reject any/ all proposals without assigning any reason thereof.

**Address for Submission of Proposal:**

Collector & Managing Trustee, DMF, Jajpur,  
First Floor, DMF Cell, Collectorate Building,  
Jajpur, Odisha, PIN – 755001  
Email: [dmfjajpur@gmail.com](mailto:dmfjajpur@gmail.com)

## **Request for Proposal**

### **SELECTION OF BIDDER FOR PROVIDING COMMUNICATIVE SKILLS TRAINING FOR EMPLOYABILITY OF COLLEGE STUDENTS IN MINING AFFECTED AREAS OF JAJPUR DISTRICT, ODISHA UNDER DISTRICT MINERAL FOUNDATION (DMF), JAJPUR**



**Collector & Managing Trustee, DMF,  
Jajpur, Government of Odisha**

April 2025

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#### Disclaimer

This Request for Proposal (RFP) is issued by the Office of the Collector & Managing Trustee, DMF, Jajpur, Govt. of Odisha, hereinafter referred to as Collector & MT, DMF, Jajpur, Government of Odisha.

While the information in this RFP has been prepared in good faith, it does not support to be comprehensive or to have been independently verified. Neither Collector & MT, DMF Jajpur nor any of its officers or employees, nor any of their advisors nor consultants accept any liability or responsibility for the accuracy, reasonableness or completeness of, or for any errors, omissions or misstatements, negligent or otherwise, relating to the proposed assignment, or makes any representation or warranty, express or implied, with respect to the information contained in this RFP or on which this RFP is based or with respect to any written or oral information made or to be made available to any of the recipients or their professional advisers and, so far as permitted by law and except in the case of fraudulent misrepresentation by the party concerned, and liability therefore is hereby expressly disclaimed.

The information contained in this RFP is selective and is subject to updating, expansion, revision and amendment at the sole discretion of the Collector & MT, DMF, Jajpur who is the Client. It does not claim to contain all the information that a recipient may require for the purposes for deciding for participation in this selection process. Each bidder must conduct its own analysis of the information contained in this RFP, to correct any inaccuracies therein and is advised to carry out its own investigation into the proposed assignment, the regulatory regime which applies thereto and by and all matters pertinent to the project and to seek its own professional advice on the legal, financial, and regulatory consequences of entering into any agreement or arrangement relating to the project.

This RFP includes certain statements, information, projections and forecasts with respect to the proposed assignment. Such statements, information, projections and forecasts reflect various assumptions made by the management, officers and employees of the Collector & MT, DMF, Jajpur / Client, which (the assumptions and the base information on which they are made) may or may not prove to be correct. No representation or warranty is given as to the reasonableness of forecasts or the assumptions on which they may be based and nothing in this RFP is, or should be relied on as, a promise, representation, or warranty.

Collector & MT, DMF Jajpur, Government of Odisha shall be the sole and final authority with respect to selection of a Bidder/ Organisation for the purpose through this RFP.

## Section I: Letter of Invitation and Factsheet

### 1. Letter of Invitation

RFP No:

Dated:

**Name of the Assignment: "Selection of Bidder for providing Communicative Skills Training for Employability of college students in mining affected areas of Jajpur District" under District Mineral Foundation, Jajpur.**

1. The "Collector & Managing Trustee, DMF, Jajpur, Govt. of Odisha" invites sealed proposal from eligible bidder under the process for **"Selection of Agency for providing Communicative Skills Training for Employability of college students in mining affected areas of Jajpur District, Odisha** under District Mineral Foundation, Jajpur". More details on the proposed study are provided at Section-3: Terms of Reference (ToR) of this RFP Document.
2. A bidder will be selected under QCBS procedure as prescribed in the RFP Document.
3. The proposal, complete in all respects as specified in the RFP Document must be accompanied with a Non-refundable amount of **INR 10,000/- (Rupees Ten Thousand only)** towards Bid Processing Fee and a **Refundable amount towards EMD of INR 1,00,000/- (Rupees One Lakh only)** in form of **Demand Draft** in favour of **"Collector & Managing Trustee, DMF, Jajpur"** drawn from any Nationalized/Scheduled Bank payable at Jajpur, Odisha failing which the bid will be rejected.
4. The proposal must be delivered at the specified address as per the Bidder Data Sheet by Speed post / Registered Post/Courier only. The Client shall not be responsible for postal delay or any consequence. Submission of proposal through any other mode will be rejected.
5. The last date and time for submission of proposal complete in all respects is **Dt.22.05.2025 before 1.00 PM** and the date of opening of the technical proposal is **Dt.23.05.2025** in the presence of the bidder/bidder's representative at the specified address as mentioned in the Bidder Data Sheet. Representatives of the bidders may attend the meeting with due authorization letter on behalf of the bidder.
6. This RFP includes following sections:
  - a. Letter of Invitation [Section – I]
  - b. Instructions to the Bidder [Section – II]
  - c. Terms of Reference [Section – III]
  - d. Technical Proposal Submission Forms [Section – IV]
  - e. Financial Proposal [Section – V]
  - f. Annexure [Section – VI]
7. While all information/data given in the RFP are accurate within the consideration of scope of the proposed assignment to the best of the Client's knowledge, the Client holds no responsibility for accuracy of information, and it is the responsibility of the bidder to check the validity of information/data included in this RFP. The Client reserves the right to accept / reject any / all proposals / cancel the entire selection process at any stage without assigning any reason thereof.



Collector & Managing Trustee  
DMF, Jajpur

## 2. Bidder Data and Factsheet

Sr. No	Particular	Details
1	Name of the Client	Collector & Managing Trustee, DMF, Jajpur, First Floor, DMF Cell, Collectorate Building, Jajpur, Odisha, PIN – 755001 Email: <a href="mailto:dmfjajpur@gmail.com">dmfjajpur@gmail.com</a>
2	Method of Selection	Quality cum Cost Based Selection (QCBS) Method
3	Date of Issue of RFP	30.04.2025
4	Deadline for Submission of Pre-Proposal Query	07.05.2025
5	Issue of Pre-Proposal Clarification	09.05.2025 (by email)
6	Proposal Due Date	22.05.2025 (by 01.00 PM)
7	Date of opening of Technical Proposal and Presentation	23.05.2025 (at 10.00 AM)
8	Date of opening of Financial Proposal	23.05.2025 (at 11.30 PM)
9	Availability of RFP Document	<a href="https://jajpur.odisha.gov.in">https://jajpur.odisha.gov.in</a>
10	Date of Technical Proposal Presentations	To be intimated to selected bidders on later stage (Only those Bidders who qualify in the Stage I of the evaluation {Pre-qualification Criteria})
11	Contact Person / Address for Submission of Proposal	Collector & Managing Trustee, DMF, Jajpur, First Floor, DMF Cell, Collectorate Building, Jajpur, Odisha, PIN – 755001 Email: <a href="mailto:dmfjajpur@gmail.com">dmfjajpur@gmail.com</a>
12	Place of Opening of Proposal	Collector's Conference Hall, 1st Floor, Collectorate, Jajpur – 755001, Odisha
13	Mode of Submission	Speed Post / Registered Post/Courier only to the address as specified above during the office hour only. Submission of bid through any other mode and late bid will be rejected.
14	Bid Processing Fee (Non-Refundable)	INR 10,000/- (Rupees Ten Thousand only) (including GST) in the form of demand draft drawn in favour of "Collector & Managing Trustee, DMF, Jajpur" drawn from any Nationalized/Scheduled Bank payable at Jajpur. The bid processing fee shall be submitted along with the 1 <sup>st</sup> Inner Envelope of the Technical Proposal.
15	Earnest Money Deposit (EMD) (Refundable)	INR 1,00,000/- (Rupees One Lakh only) in the form of demand draft drawn in favour of "Collector & Managing Trustee, DMF, Jajpur" drawn in any Nationalized / Scheduled Bank payable at Jajpur. The EMD shall be submitted along with the 1 <sup>st</sup> Inner Envelope of the Technical Proposal.

## NOTE:

- Amendments/ Corrigendum(a) to the RFP document, if any, would be published on the website. Please visit the website '<https://jajpur.odisha.gov.in/>' regularly for the same.
- Proposals must be submitted before the date, time and venue mentioned in the Factsheet through Speed/Registered Post. Proposals that are received after the deadline will not be considered.
- Collector & MT, DMF, Jajpur reserves all the rights to cancel the Selection Process and reject any or all the proposals at any point of time.
- No contractual obligation whatsoever shall arise from the RFP document unless and until a formal contract is signed and executed between Collector & MT, DMF and the Selected Bidder.
- Collector & MT, DMF disclaims any factual or other errors in the RFP document (the onus is purely on each Bidder to verify such information) and the information provided therein are intended only to help the Bidder(s) to prepare a proposal in accordance with the terms and conditions as set out in this RFP document.



**Collector & Managing Trustee  
DMF, Jajpur**

## Section II: Instructions to the Bidders

### 2.1 General Terms of Bidding

- 2.1.1 Bidders are invited to submit Technical Proposal (referred to as “**the Proposal/ Bid**”), as specified in the schedule of RFP, for the services required under the Project. The Proposal will form the basis for grant of Work Order/Contract to the Selected Bidder. The Bidder who is declared as a Selected Bidder hereunder shall enter into an agreement **Agreement/Contract**) for the purpose of discharging the obligations under the Project as outlined therein which inter alia shall include obligations towards the scope of work (“**SOW**”) under and in accordance with the provisions of the RFP. Subsequently, the Agreement to be entered between the Selected Bidder and the Collector & MT, DMF in the form provided by the Collector & MT, DMF as part of the Bidding Documents pursuant hereto.
- 2.1.2. Collector & MT, DMF shall receive Proposal(s) pursuant to this RFP in accordance with the terms set forth in this RFP and other documents provided by Collector & MT, DMF, as modified, altered, amended and clarified from time to time by Collector & MT, DMF (collectively the “**Bidding Documents**”), and all Proposal(s) shall be prepared and submitted in accordance with such terms on or before the Bid submission end date specified in Notice for Request for Proposal (the “**Proposal Due Date**”).
- 2.1.3 The statements and explanations contained in this RFP are intended to provide a better understanding to the Bidders (the “**Bidder**”) about the subject matter of this RFP and should not be construed or interpreted as limiting in any way or manner the Scope of Work and obligations of the Selected Bidder set forth in the Agreement or the Collector & MT, DMF rights to amend, alter, change, supplement or clarify the scope of work, the Project to be awarded pursuant to this RFP or the terms thereof or herein contained. Consequently, any omissions, conflicts or contradictions in the Bidding Documents including this RFP are to be noted, interpreted, and applied appropriately to give effect to this intent, and no claims on that account shall be entertained by the Collector & MT, DMF.
- 2.1.4 Collector & MT, DMF requires that the Bidder hold Collector & MT, DMF’s interests’ paramount, avoid conflicts with other assignments or its own interests, and act without any consideration for future work. The Bidder shall not accept or engage in any assignment that may place it in a position of not being able to carry out its obligations in the best interests of Collector & MT, DMF and the Project.
- 2.1.5 It is Collector & MT, DMF’s policy to require that the Bidders observe the highest standard of ethics during the Selection Process and execution of Project. Pursuant thereto, Collector & MT, DMF:
- (a) will reject the Proposal for award if it determines that such Bidder has engaged in corrupt or fraudulent activities in competing for the Project in question.
  - (b) will declare a Bidder ineligible, either indefinitely or for a stated period, for any award of the contract or Work Order if it at any time determines that such Bidder has engaged in corrupt or fraudulent practices in competing for and in executing the Work Order/ Contract.
- 2.2 **Number of Proposals:** No Bidder shall submit more than 01 (one) Proposal for the Project. In the event of such an occurrence (i.e., submission of more than 01 (one) Technical or Financial Proposal), both the Proposals, shall be summarily rejected.
- 2.3 **Acknowledgement by Bidder**
- (a) It shall be deemed that by submitting the Proposal, the Bidder has:
    - (i) made a complete and careful examination of the Bidding Documents;
    - (ii) received all relevant information requested from Collector & MT, DMF;
    - (iii) accepted the risk of inadequacy, error or mistake in the information provided in the Bidding Documents or furnished by or on behalf of Collector & MT, DMF;
    - (iv) satisfied itself about all matters, things and information, necessary and required for submitting an informed Proposal, execution of the Project in accordance with the Bidding Documents and performance of all its obligations there under;

- (v) acknowledged and agreed that inadequacy, lack of completeness or incorrectness of information provided in the Bidding Documents or ignorance of any of the matters shall not be a basis for any claim for compensation, damages, extension of time for performance of its obligations, loss of profits etc. from Collector & MT, DMF, or a ground for termination of the Contract by the Selected Bidder.
- (vi) acknowledged that it does not have a Conflict of Interest; and
- (vii) agreed to be bound by the undertaking provided by it under and in terms hereof. Collector & MT, DMF and/ or its advisors/ consultants shall not be liable for any omission, mistake or error on the part of the Bidder in respect of any of the above or on account of any matter or thing arising out of or concerning or relating to RFP or the Selection Process, including any error or mistake therein or in any information or data given by Collector & MT, DMF and/ or its consultant.

**2.4 Right to reject any or all Proposals:**

Notwithstanding anything contained in this RFP, Collector & MT, DMF reserves the right to accept or reject any Proposal and to annul the Selection Process and reject all Proposals, at any time without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reasons thereof.

Without prejudice to the generality of above, Collector & MT, DMF reserves the right to reject any Proposal if:

- i. at any time, a material misrepresentation is made or discovered; or
- ii. the Bidder does not provide, within the time specified by Collector & MT, DMF, the supplemental information sought by Collector & MT, DMF for evaluation of the Proposal.
- iii. Such misrepresentation/ improper response by the Bidder may lead to the disqualification/ debarment/ blacklisting of the Bidder.
- iv. If such disqualification/ rejection occurs after the Proposals have been opened and the First Ranked Bidder gets disqualified/ rejected, then Collector & MT, DMF reserves the right to:
  - v. choose the Selected Bidder in accordance with clause 3.6.3 and 3.6.4 of this RFP; or
  - vi. take any other measure as may be deemed fit in the sole discretion of Collector & MT, DMF, including annulment of the Selection Process.
- vii. Collector & MT, DMF reserves the right to debar or blacklist the First Ranked Bidder or any Bidder whosoever is disqualified at any stage of the Selection Process for reasons inclusive of but not limited to reasons mentioned above as well as failure to comply with instructions enumerated in the RFP/Annexures/Addendum/Corrigendum/Work Order/Contract.
- viii. That the Proposal by the Bidder suffers from a material misrepresentation/improper response includes but is not limited to the non-fulfillment of any of the conditions or requirements of the Selection Process.
- ix. In case it is found during the evaluation or at any time before signing of the Contract or after its execution and during the period of subsistence thereof, that 1(one) or more of the pre- qualification conditions have not been met by the Bidder, or the Bidder has made material misrepresentation or has given any materially incorrect or false information, the Bidder shall be disqualified forthwith if not yet appointed as the Selected Bidder either by issue of the Work Order or entering into of the Contract, and if the successful Bidder has already been issued the Work Order or has entered into the Contract, as the case may be, the same shall, notwithstanding anything to the contrary contained therein or in this RFP, be liable to be terminated, by a communication in writing by Collector & MT, DMF to the Bidder, without Collector & MT, DMF being liable in any manner whatsoever to the Bidder Collector & MT, DMF shall be entitled to forfeit and appropriate the EMD or Performance Security, as the case may be, as Damages, and without prejudice to any other right or remedy which the Collector & MT, DMF may have under this RFP, the Bidding Documents, the Agreement or otherwise.
- x. Collector & MT, DMF reserves the right to verify all statements, information and documents submitted by the Bidder in response to the RFP or the Bidding Documents and the Bidder shall, when so required by Collector & MT, DMF make available all such information, evidence and documents as may be necessary for such verification. Any such verification or lack of such verification by Collector & MT, DMF shall not relieve the Bidder of its obligations or liabilities hereunder nor will it affect any rights of Collector & MT, DMF thereunder.
- xi. The Collector & MT, DMF may, in its sole discretion and on grounds of reciprocity, disqualify a Bidder, if any or all of its constituents are entities incorporated in a country where an entity incorporated in India does not have similar rights of bidding for contracts contemplated hereunder.

### 3. Pre-Qualification Criteria

Before opening and evaluation of the technical proposals, each bidder will be assessed based on the following pre-qualification criteria. The bidder is required to produce the copies of the required supportive documents / information as part of their technical proposal failing which the proposals will be rejected.

Sr. No.	Pre-Qualification Criteria	Specific Requirement	Documents Required
1.	Legal Entity	The Bidder/Bidder shall be in operation for the past Three (3) years as on submission of the bid and shall be registered under: Indian Companies Act, 1956/2013 or a Society registered under The Societies Registration Act, 1860 or a Trust registered under the Indian Trusts Act, 1882 or a Partnership Firm registered under the Indian Partnership Act, 1932 or a Limited Liability Partnership registered under The Limited Liability Partnership Act, 2008 registered	<ul style="list-style-type: none"> <li>• Registration documents of the Bidder as a duly registered legal entity in India along with:</li> <li>• Registration document showing incorporation of the Bidder;</li> <li>• Details of Board of Director/ Managing Director/ CEO/ Partners/ Governing body or council/ managing or executive committee members/ Trustees/ Proprietor signed by the PoA Holder</li> <li>• PAN Card of the registered legal entity</li> <li>• GST certificate of the registered legal entity</li> <li>• Certified copy of registered Partnership Deed; copy of Statement filed in the Register of Firms disclosing names, addresses and relevant details of all partners of the Partnership Firm</li> <li>• Copy of the Registration Deed and Byelaws, in case of an NGO or Society</li> <li>• Certified copy of Trust Deed</li> <li>• Copy of the Registration Deed and byelaws, in case of an NGO or Society</li> <li>• Any other supporting document, as may be required</li> </ul>
2.	No failure of performance on any contract,	A Bidder including any Associate should, in the last 3 (three) years, have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Bidder, or Associate, as the case may be, nor has been expelled from any project or contract by any public entity nor have had any contract terminated by any public entity for breach by such Bidder, or Associate. Provided, however, that where a Bidder claims that its disqualification arising on account of any cause or event specified in this RFP is such that it does not reflect	<ul style="list-style-type: none"> <li>• Collector &amp; MT, DMF would place sole reliance on the certification provided by the Bidder in this regard in its Cover Letter. Any misrepresentation or concealment of any information in this regard shall render the Bid liable for outright rejection at the sole discretion of the Collector &amp; MT, DMF</li> </ul>

		(a) any malfeasance on its part in relation to such cause or event; (b) any wilful default or patent breach of the material terms of the relevant contract; (c) any fraud, deceit or misrepresentation in relation to such contract; or (d) any rescinding or abandoning of such contract, it may make a representation to this effect to the Collector & MT, DMF for seeking a waiver from the disqualification hereunder and the Collector & MT, DMF may, in its sole discretion and for reasons to be recorded in writing, grant such waiver if it is satisfied with the grounds of such representation and is further satisfied that such waiver is not in any manner likely to cause a material adverse impact on the Bidding Process or on the implementation of the Project.	
2.	Financial Capacity	The Bidder shall have an average annual turnover of at least <b>INR 3 crores</b> over the last three FYs 2021-22, 2022-23 & 2023-24. This must be the individual Bidder's turnover and not that of group companies/organizations.	Certificate from statutory auditor, audited financial statements, Balance sheets and Profit and loss accounts for the three previous financial years ending March 2023 i.e., FYs 2021-22, 2022-23 & 2023-24
3.	Consortium	No consortium / JVs / associations / subcontracting shall be allowed under this project.	Declaration of submitting as independent Bidder from the Authorized Signatory.
4.	Blacklist	The Bidder shall not have been blacklisted by any Central / State Government Ministry in India or Public Sector Undertakings or any Government Agencies. Any Bidder that has been barred by the Central Government, any State Government, a statutory authority, or a Public Sector Undertaking, as the case may be, from participating in any project and the bar subsists as on the date of the Proposal Due Date, would not be eligible to submit a Proposal.	Notarized Undertaking by the Authorized Signatory
5.	Experience	The Bidder shall have 3 years of prior experience in providing ** similar kind of NSQF aligned training services which includes the following: <ul style="list-style-type: none"> <li>• Communicative Skills Training</li> <li>• Enrolment of students</li> <li>• A minimum of 5000 candidates should have been counselled &amp; imparted Communicative Skills training by the Bidder.</li> </ul> Similar***- As outlined in Clause 3 under Section-III of ToR	Copies of Work Orders/ Sanction Orders/ MOUs/ Engagement Letters/ Completion Certificates or equivalent documentary evidence shall be provided as proof. Documents in other languages shall be supplemented by an English translated copy.

6.	Authorized Representative	A Power of Attorney in the name of the person signing the proposal.	Original Power of Attorney (Notarized on a Rs. 100/- Non-Judicial Stamp Paper)
7.	Cost of Tender/ Tender Fee	The Bidder shall furnish a Tender Fee of <b>INR 10,000.00</b> (Rupees Ten Thousand Only), in the form of Demand Draft in favour of 'Collector & Managing Trustee, DMF, Jajpur', and payable at Jajpur.	Original Demand Draft
8.	Earned Money Deposit (EMD)	The Bidder shall furnish an EMD of <b>INR 1,00,000.00</b> (Rupees One Lakh) Only, in the form of Demand Draft in favor of 'Collector & Managing Trustee, DMF, Jajpur', and payable at Jajpur.	Original Demand Draft
<b>NOTE: The copies of documents submitted towards Pre-qualification criteria are to be substantiated through production of originals, when asked for.</b>			

In case it is found during the evaluation or at any time before signing of the Contract or after its execution and during the period of subsistence thereof, that 01(one) or more of the Qualification Criteria have not been met by the Bidder, or the Bidder has made material misrepresentation or has given any materially incorrect or false information, the Bidder shall be disqualified forthwith if not yet appointed as the Selected Bidder either by issue of the Work Order or entering into of the Contract, and if the Selected Bidder/ Consortium has already been issued the Work Order or has entered into the Contract, as the case may be, the same shall, notwithstanding anything to the contrary contained therein or in this RFP, be liable to be terminated, by a communication in writing by Collector & MT, DMF to the Bidder, without Collector & MT, DMF being liable in any manner whatsoever to the Bidder. The Collector & MT, DMF shall be entitled to forfeit and appropriate the EMD or Performance Security, as the case may be, as Damages, and without prejudice to any other right or remedy which the Collector & MT, DMF may have under this RFP, the Bidding Documents, the Agreement or otherwise.

Collector & MT, DMF reserves the right to verify all statements, information and documents submitted by the Bidder in response to the RFP or the Bidding Documents and the Bidder shall, when so required by Collector & MT, DMF make available all such information, evidence and documents as may be necessary for such verification. Any such verification or lack of such verification by Collector & MT, DMF shall not relieve the Bidder of its obligations or liabilities hereunder nor will it affect any rights of Collector & MT, DMF thereunder

#### 4. Documents / Formats for submission along with Technical Proposal

The bidder must furnish the following documents duly signed in along with their Technical Proposal:

- Filled in Bid Submission Check List in Original (Annexure-I)
- Covering letter (TECH – 1) on bidder's letterhead requesting to participate in the selection process
- Bid Processing Fee & EMD as applicable
- Copy of Certificate of Incorporation/ Registration
- Copy of PAN
- Copy of Goods and Services Tax Identification Number (GSTIN)
- Copies of IT Return for the last three financial years FY, 2021-22, 2022-23 & 2023-24
- General Details of the Bidder (TECH – 2)
- Financial Details of the bidder (TECH – 3) along with all the supportive documents as applicable duly signed as per the instruction
- Power of Attorney (TECH – 4) in favour of the person signing the bid on behalf of the bidder or Board of Directors
- List of completed assignments of similar nature (Past Experience Details, TECH – 5) along with copies of contracts / work orders / completion certificate from previous Clients
- Duly filled in Technical Proposal Forms (TECH 6 to 10)

Bidders should submit the required supporting documents as mentioned above. Bids not conforming to the eligibility criteria and non-submission of required documents as listed above will lead to rejection of the bid. Submission of forged documents will also result in rejection of the bid. Bidders are advised to study all instructions, forms, terms & conditions, and other important information as mentioned in the RFP document. The proposal must be completed in all respect, indexed and hard bound. Each page should be numbered and signed by the authorized representative. Client at its own discretion reserves the right to ask for clarifications/supporting documents at any time during evaluation. Additional time may be given for submission of documents. This will remain at discretion of client.

### 3. Bid Processing Fee

The bidder must furnish as part of technical proposal, the required bid processing fee amounting to Rs. 10,000/- (Rupees Ten Thousand) Only in the shape of DD from any Nationalized/Scheduled Bank in favour of **“Collector & Managing Trustee, DMF, Jajpur”** and payable at Jajpur, its validity shall not be less than 180 (one hundred and eighty) days from the Bid Due Date. Proposals received without a bid processing fee will be rightly rejected.

### 4. Earnest Money Deposit (EMD)

The bidder must furnish as part of the technical proposal, an Earnest Money Deposit (EMD) amounting to INR 1,00,000/- (Rupees One Lakh only) in shape of DD from any scheduled Nationalized/Scheduled bank in favour of **“Collector & Managing Trustee, DMF, Jajpur”** payable at Jajpur.

The EMD of unsuccessful bidders shall be refunded after finalization of selection process and award of contract. The EMD of the successful bidder will be released only after furnishing the required Performance Bank Guarantee (PBG) and signing of the contract. The EMD will be forfeited on account of the following reasons:

- A Bidder engages in a corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice as envisaged under this RFP (including the standard form of Work Order); or,
- If any Bidder withdraws its Proposal during the Bid Validity Period as specified in this RFP and as extended by the Bidder from time to time; or,
- In the case of the Selected Bidder, if the Selected Bidder fails to accept the Work Order or execute the Contract or fails to furnish the Performance Security within the specified time limit; or,
- If the Bidder commits any breach of terms of this RFP or is found to have made a false, representation to Collector & MT, DMF; or
- A Bidder submits a non-responsive Proposal.

### 5. Validity of the Proposal

Proposals shall remain valid for a period of **180 (One Hundred Eighty Days)** from the date of opening of the Technical Proposal. The Client reserves the rights to reject a proposal valid for a shorter period as non- responsive and will make the best efforts to finalize the selection process and award of the contract within the bid validity period. The bid validity period may be extended on mutual consent.

### 6. Pre-Proposal Queries

Bidders can submit their queries in respect of the RFP and other details, if any, to Collector & MT, DMF Jajpur through email at [dee\\_jajpur@yahoo.co.in](mailto:dee_jajpur@yahoo.co.in) till the date mentioned in the Bidders Data and Factsheet. Clarifications to the above will be uploaded in <https://jajpur.odisha.gov.in/> / of the respective bidders for the purpose of preparation of the proposal. Requests for alternation / change in existing terms and conditions of the RFP will not be considered / entertained. (Mention that subject title)

## 7. Submission of Proposal

Bidders must submit their proposals by **Registered Post / Speed Post / Courier only** to the specified address on or before the last date and time for submission of proposals as mentioned in Bidder Data Sheet. The Client will not be responsible for postal delay / any consequence in receiving the proposal. The proposal must be submitted as mentioned below. Each part should be separately bound with no loose sheets. Each page should be numbered and in conformation to the eligibility qualifications and clearly indicated using an index page. The Client will not consider any proposal that arrives after the deadline as prescribed in the Bidder Data Sheet. Any Proposal received after the deadline will be rightly rejected by the Client. Bidders should submit only 1 bid.

The procedure for submission of the proposal is described below:

### 1. Technical Proposal (Original):

The envelope containing technical proposal shall be sealed and superscripted as **“TECHNICAL PROPOSAL – SELECTION OF BIDDER FOR PROVIDING COMMUNICATIVE SKILLS TRAINING FOR EMPLOYABILITY OF COLLEGE STUDENTS IN MINING AFFECTED AREAS OF JAJPUR DISTRICT, ODISHA UNDER DISTRICT MINERAL FOUNDATION, JAJPUR”** and to be furnished inside one envelope. The duly filled-in technical proposal submission forms, with all the supportive documents and information must be furnished as part of technical proposal.

### 2. Financial Proposal (Original):

The envelope containing financial proposal shall be sealed and superscripted as **“FINANCIAL PROPOSAL – SELECTION OF BIDDER FOR PROVIDING COMMUNICATIVE SKILLS TRAINING FOR EMPLOYABILITY OF COLLEGE STUDENTS IN MINING AFFECTED AREAS OF JAJPUR DISTRICT, ODISHA UNDER DISTRICT MINERAL FOUNDATION, JAJPUR”** and to be furnished inside one envelope. The duly filled-in financial proposal forms should contain the detail price offer for the proposed assignment and to be furnished as per the prescribed format only.

The **"Technical Proposal"** and **"Financial Proposal"** must be submitted in two separate sealed envelopes (with respective markings in bold letters) along with the prescribed formats/information mentioned in the RFP Document. The first envelope must be marked as **"TECHNICAL PROPOSAL (SELECTION OF BIDDER FOR PROVIDING COMMUNICATIVE SKILLS TRAINING FOR EMPLOYABILITY OF COLLEGE STUDENTS IN MINING AFFECTED AREAS OF JAJPUR DISTRICT, ODISHA UNDER DISTRICT MINERAL FOUNDATION, JAJPUR)"**.

The second envelope must be marked as **"FINANCIAL PROPOSAL (SELECTION OF BIDDER FOR PROVIDING COMMUNICATIVE SKILLS TRAINING FOR EMPLOYABILITY OF COLLEGE STUDENTS IN MINING AFFECTED AREAS OF JAJPUR DISTRICT, ODISHA UNDER DISTRICT MINERAL FOUNDATION, JAJPUR)"** and it should contain Financial Proposal only. Both the above envelopes must be sealed and placed inside a third main envelope with proper labelling of following information in bold:

**NAME OF THE ASSIGNMENT:**

**RFP NUMBER AND DATE:**

**NAME OF THE BIDDER:**

**DEADLINE FOR SUBMISSION OF BID:**

**NAME AND ADDRESS OF THE BIDDER:**

**CONTACT NUMBER OF THE BIDDER:**

Any deviation from the prescribed procedures / information / formats / conditions shall result in out-right rejection of the proposal. All the pages of the proposal must be sealed and signed by the authorized representative of the bidder. Bids with any conditional offer shall be rightly rejected. All pages of the proposal must have to be sealed and signed by the authorized representative of the bidder. Any conditional bids will be rejected.

## 8. Opening of the Proposal

The ENVELOPE containing **TECHNICAL PROPOSAL** will be opened in the initial stage by the Client in presence of the bidder/bidder's representatives at the location, date specified in the Bidder Data Sheet. The Client will constitute a Consultant Evaluation Committee (CEC) to evaluate the proposals submitted by bidders. Only one representative with a proper authorization letter from the participating bidder will be allowed to attend the bid opening meeting. The SECOND ENVELOPE containing **FINANCIAL PROPOSAL** only of the technically qualified bidders will be opened after completion of technical evaluation stage. The date for opening of the financial proposal will be intimated accordingly to the technically qualified bidders well in advance.

## 9. Evaluation of Proposal

A Three stage evaluation process will be conducted as explained below for evaluation of the proposals:

**A. Preliminary Evaluation (1<sup>st</sup> Stage) \*:** Preliminary evaluation of the proposals will be done to determine whether the proposal complies with the prescribed eligibility condition and the requisite documents / information have been properly furnished by the bidder or not. Submission of following documents / information will be verified:

- Filled in Bid Submission Check List in Original (**Annexure-I**)
- Covering letter (**TECH 1**) on bidder's letterhead requesting to participate in the selection process
- Bid Processing Fee and EMD as applicable
- Copy of Certificate of Incorporation/ Registration
- Copy of PAN
- Copy of Goods and Services Tax Identification Number (GSTIN)
- Copies of IT Return for the last three Financial Years (**FY, 2021-22, 2022-23 & 2023-24**).
- General Details of the Bidder (**TECH 2**).
- Financial Details of the bidder (**TECH 3**) along with all the supportive Documents as applicable duly signed and certified as per the instruction
- Power of Attorney (**TECH 4**) in favour of the person signing the bid on behalf of the bidder
- List of completed assignments of similar nature (Past Experience Details, **TECH 5**) along with copies of contracts / work orders / completion certificate from previous Clients
- Duly filled in Technical Proposal Forms (**TECH 6 to 10**)
- All the pages of the proposal and enclosures/attachments are signed by the authorized representative of the bidder

\*Bids not complying to any of the above requirements, will be out rightly rejected at the discretion of the Client's authority.

**B. Technical Evaluation (2<sup>nd</sup> Stage):** Technical proposal will be opened and evaluated for those bidders who qualify the preliminary evaluation stage. Detailed evaluation process as per the following parameters will be adopted for proposal evaluation:

Sr. No.	Criteria	Maximum Marks
<b>1</b>	<b>Turnover***</b>	<b>70 Marks</b>
<b>1.1</b>	<p>Average annual turnover of the last three financial years, i.e., FYs 2021-22, 2022-23 &amp; 2023-24</p> <p>Scoring Criteria</p> <ul style="list-style-type: none"> <li>• INR 3 crore to INR 5 crores = 5 Marks</li> <li>• INR 5 crores to INR 7 crores = 10 Marks</li> <li>• INR 7 crores to INR 10 crores = 15 Marks</li> <li>• Above INR 10 Crores = 20 Marks</li> </ul>	20 Marks
<b>1.2</b>	<p>Number of candidates imparted training under similar NSQF aligned Communicative Skills training in last 5 years till the bid application due date (ADD)</p> <p>Similar***- As outlined in Clause 3 under Section-III of ToR</p> <p>(Marks awarded will be dependent on the summation of number of workorders, i.e., <math>P = P1 + P2 + P3 + \dots + Pn</math>)</p> <p>Scoring Criteria</p> <ul style="list-style-type: none"> <li>• 5000 candidates to 5500 candidates = 6 Marks</li> <li>• 5501 candidates to 6000 candidates = 12 Marks</li> <li>• 6001 candidates to 6500 candidates = 18 Marks</li> <li>• 6501 candidates to 7000 candidates = 24 Marks</li> <li>• Above 7001 Candidates = 30 Marks</li> </ul>	30 Marks
<b>1.3</b>	<p>ToT Certified Faculty (Preferably NSQF certified)</p> <ul style="list-style-type: none"> <li>• Experience of conducting ToT for 100 Candidates= 4 Marks</li> <li>• Experience of conducting ToT for 200 Candidates= 8 Marks</li> <li>• Experience of conducting ToT for 300 Candidates= 12 Marks</li> <li>• Experience of conducting ToT for 400 Candidates= 16 Marks</li> </ul> <p>Experience of conducting ToT above 500 Candidates= 20 Marks</p>	20 Marks
<b>2</b>	<b>Technical Presentation</b>	<b>30 Marks</b>
<b>2.1</b>	<p><b>Presentation on Approach, Methodology and Work Plan</b></p> <p>1. Understanding of the Assignment and Issues/Challenges (10 Marks)</p> <p>2. Approach, Methodology and Work Plan (10 Marks)</p> <p>3. Similar Case Studies (10 Marks)</p> <p>3.1. Case studies on 3 Similar *** Government projects -2.5 marks</p> <p>3.2. Case studies on working in Tribal Populated District (Min 40% of total population) -2.5 marks.</p> <p>3.3. Working on 5 no Communicative Skills projects (both govt &amp; private) -2.5 marks.</p> <p>Similar***- As outlined in Clause 3 under Section-III of ToR</p>	<p>30 Marks</p> <p>Technical Presentation</p>
	<b>Total (1 + 2 + 3 + 4)</b>	<b>100 Marks**</b>
<p><b>Note:</b></p> <p>* Experiences – 3 years preceding application due date</p> <p>** The minimum qualifying mark is: 70</p>		

\*\*\* Copies of work orders / original experience certificates from the clients / MoU /agreements etc must be submitted as a proof for each assignment. No assignment should be repeated across various categories of evaluation parameters. Ongoing assignments will be considered for evaluation only if 6 months of the project period have elapsed.

## 10. Final Selection of Bidder

The Financial Proposals of only those applicant firms, qualifying the technical evaluation i.e. the 2<sup>nd</sup> stage who are scoring at least 70 marks out of 100 total marks only, shall be considered for opening of financial proposals. The financial proposals shall be opened in the presence of the bidder/bidder's representative who wishes to attend the meeting with proper authorization letter. The name of the bidder along with the quoted financial price will be announced during the meeting.

## 11. Evaluation of Financial Proposal

1. QCBS method will be followed during the overall selection process. The financial bids of technically qualified bidders will be opened on the prescribed date in the presence of bidder's representatives.
2. Financial Proposals of only those applicant Agencies who are technically qualified (i.e., obtain minimum 70 marks in Technical Evaluation) shall be opened.
3. The financial bid will be opened only of the shortlisted/qualified bidders. Accordingly, the financial score (F) for each of these shortlisted/qualified bidders will be calculated. The lowest bidder would be awarded a financial score of 100. The Cumulative score (C) will be evaluated based on the following ratio 70 (T): 30 (F).

<b>Financial score (F)</b>	<b>:</b>	<b>(Lowest price quote/Price quote of the bidder) * 100</b>
<b>Cumulative score (C)</b>	<b>:</b>	<b>{80 *(T) + 20*(F)}/100</b>

4. The firm getting highest Cumulative score (C) based on technical and financial evaluation will be awarded the contract.
5. For the purpose of evaluation, the total evaluated cost shall be inclusive of all taxes & duties for which the Client shall make payment to the Bidder including overhead expenses.

## 12. Payment Schedule

12.1. For Communicative Skills Training

Sl.no	Outcome Parameter	Timeline of Deliverable	Payment Tranche
1	On issue of Work Order, Submission of Program Implementation Plan, setting up of Infrastructure & hiring of Human Resources	T	30% of the Overall Cost
2	2.1 Training of Teacher-in-Charge	T+ week 11	
	2.2 Registration of students in portal		
	2.3 Conducting Pre-Assessment test & provide reports		
3	Performance Evaluation with Certification & Submission of Report **	T+ week 42	40% of the Overall Cost
4	Submission of Closure Report**	T+ week 45	30% of the Overall Cost

T\* - Date of issue of work order

- Performance Evaluation & Submission of Report \*\*- Explained in Terms of Reference”
- Submission of Closure Report\*\*- Explained in Terms of Reference”
- The count of students participating in the Pre-training test must match the count of students participating for performance evaluation. In the event of a disparity between the two counts, payment shall be based on the number of students who appeared for the performance test.

### 13. Performance Bank Guarantee (PBG)

Within 7 days of notifying the acceptance of a proposal for award of contract, qualified bidder shall have to furnish a Performance Bank Guarantee amounting to **3% of the contract value** from a Scheduled/Nationalized Bank in favour of **“Collector & Managing Trustee, DMF, Jajpur”**, as per the format at Annexure- II, for a period of **Sixty Days (60 Days)** beyond the entire contract period (i.e. PBG must be valid from the date of effectiveness of the contract to a period of Sixty Days beyond the contract period) as its commitment to perform services under the contract. Failure to comply with the requirements shall constitute sufficient grounds for the forfeiture of the PBG. The PBG shall be released immediately after Sixty Days of expiry of contract provided there is no breach of contract on the part of the qualified bidder. No interest shall be paid on the PBG.

### 14. Contract Negotiation

Contract negotiation, if required will be held at a date, time and address as intimated to the selected bidder/s. The bidder will, as a pre-requisite for attendance at the negotiations, confirm availability of all the proposed staff for the assignment. Representative conducting negotiations on behalf of the bidder must have written authority to negotiate and conclude a contract. Negotiation will be performed covering technical and financial aspects, if any and availability of proposed professionals etc.

### 15. Conflict of Interest

A Bidder shall not have a conflict of interest (the “Conflict of Interest”) that affects the Bidding Process. Any Bidder found to have a Conflict of Interest shall be disqualified. In the event of disqualification, the Authority shall be entitled to forfeit and appropriate the Bid Security, as mutually agreed genuine pre-estimated loss and damage likely to be suffered and incurred by the Authority and not by way of penalty for, inter alia, the time, cost and effort of the Authority, including consideration of such Bidder’s proposal (the “Damages”), without prejudice to any other right or remedy that may be available to the Authority under the Bidding Documents and/ or the Agreement or otherwise. Without limiting the generality of the above, a Bidder shall be deemed to have a Conflict of Interest affecting the Bidding Process, if:

- (i) the Bidder or its Associate and any other Bidder or its Associate thereof have common controlling shareholders or other ownership interest; provided that this disqualification shall not apply in cases where the direct or indirect shareholding of a Bidder or an Associate thereof (or any shareholder thereof having a shareholding of not more than 25% (twenty-five per cent) of the paid up and subscribed share capital of such Bidder or Associate, as the case may be) in the other Bidder or Associate is not more than 25% (twenty five per cent) of the subscribed and paid up equity share capital thereof; provided further that this disqualification shall not apply to any ownership by a bank, insurance company, pension fund or a public financial institution referred to in sub- section (72) of section 2 of the Companies Act, 2013. For the purposes of this Clause indirect shareholding held through one or more intermediate persons shall be computed as follows: (aa) where any intermediary is controlled by a person through management control or otherwise, the entire shareholding held by such controlled intermediary in any other person (the “Subject Person”) shall be taken into account for computing the shareholding of such controlling person in the Subject Person; and (bb) subject always to sub-clause (aa) above, where a person does not exercise control over an intermediary, which has shareholding in the Subject Person, the computation of indirect shareholding of such person in the Subject Person shall be undertaken on a proportionate basis; provided, however, that no such shareholding shall be reckoned under this sub-clause (bb) if the shareholding of such person in the intermediary is less than 26% of the subscribed and paid up equity shareholding of such intermediary; or

- (ii) a constituent of such Bidder is also a constituent of another Bidder; or
- (iii) such Bidder or any Associate thereof receives or has received any direct or indirect subsidy, grant, concessional loan or subordinated debt from any other Bidder or any Associate thereof or has provided any such subsidy, grant, concessional loan or subordinated debt to any other Bidder or any Associate thereof; or
- (iv) such Bidder has the same legal representative for purposes of this Bid as any other Bidder; or
- (v) such Bidder, or any Associate thereof has a relationship with another Bidder, or any Associate thereof, directly or through common third party/ parties, that puts either or both of them in a position to have access to each other's information about, or to influence the Bid of either or each other; or
- (vi) such Bidder, or any Associate thereof has participated as a consultant to the Authority in the preparation of any documents, design or technical specifications of the Project.

#### **16. Final selection**

- A. Bidder whose Proposal is adjudged as responsive and who has scored highest marks in Cumulative score (Technical + Financial Bid) shall ordinarily be declared as the selected Bidder for that Division (the "Selected Bidder"). In the event that the Collector & MT, DMF rejects or annuls all the Bids, it may, in its discretion, invite all eligible Bidders to submit fresh Bids hereunder. In the case of two or more Bidders quoting the same value, the Bidder having the higher annual average turnover as per the eligibility criterion would be the first in sequence.
- B. The Authority reserves the right to call the Selected Bidder for the Negotiations.

#### **17. Grant of Work Order**

- C. After selection, a work order ("Work Order") will be issued, in duplicate, by Collector & MT, DMF to the Selected Bidder(s). The Work Order will be handed to the Selected Bidder or emailed or posted to the Selected Bidder's address as given in the Proposal and such handing or emailing or posting shall be deemed good service of such a notice. The Selected Bidder (s) shall, within 03 (three) working days of the receipt of the Work Order, sign and return the duplicate copy of the Work Order in acknowledgement thereof. Thereafter, the Selected Bidder will enter into an Agreement with Collector & MT, DMF ("Selected Agency") and shall work in accordance with the SOW mentioned in the RFP
- D. The acceptance of the Work Order by the Selected Bidder shall create binding obligations upon the Selected Bidder to fulfil the conditions as specified in this RFP and the Work Order, including the execution of the Contract within the prescribed time, all to the satisfaction of Collector & MT, DMF
- E. In the event the duplicate copy of the Work Order duly signed by the Selected Bidder (s) is not received by the stipulated date, Collector & MT, DMF may, unless it consents to extension of time for submission thereof, appropriate the Earnest Money Deposit of such Selected Bidder(s) as mutually agreed genuine pre-estimated loss and damage suffered by Collector & MT, DMF on account of failure of the Selected Bidder(s) to acknowledge the Work Order.
- F. Additionally, non-acceptance of the Work Order by the Selected Bidder within the time prescribed therein shall lead to forfeiture of the Earnest Money Deposit of such Selected Bidder and thereafter, Collector & MT, DMF shall be free to award the Project to the next Bidder in sequence, or to proceed in the manner as considered in the best interest of Collector & MT, DMF, at the sole discretion of Collector & MT, DMF

#### **18. Disclosure**

- G. Bidders have an obligation to disclose any actual or potential conflict of interest. Failure to do so may lead to disqualification of the bidder or termination of its contract.
- H. Bidders must disclose if they are or have been the subject of any proceedings (such as blacklisting) or other arrangements relating to bankruptcy, insolvency, or the financial standing of the Bidder, including

but not limited to appointment of any officer such as a receiver in relation to the Bidder's personal or business matters or an arrangement with creditors, or of any other similar proceedings.

- I. Bidders must disclose if they have been convicted of, or are the subject of any proceedings relating to:
  1. A criminal offence or other serious offence punishable under the law of the land, or where they have been found by any regulator or professional body to have committed professional misconduct.
  2. Corruption including the offer or receipt of an inducement of any kind in relation to obtaining any contract.
  3. Failure to fulfil any obligations in any jurisdiction relating to the payment of taxes or social security contributions.

## **19. Information & Technology**

### **19.1 Data Sharing and Ownership:**

1. Collector & Managing Trustee, DMF is the sole owner of the data stored or generated by the technology platform in production and testing. The agency is liable to give access to the data (**readable**) without any condition as when asked by the administration in its original form or derived as requested. Also, the agency without any condition need to allow the administration to **read** the backend live data as when required using original shape/form of data storing/accessing tools used in the portal.
2. As well as the agency is not allowed to reproduce or use the source code and data generated during production and testing outside the purview of District Mineral Foundation, Jajpur without prior approval from the administration. In no condition the data and source code can be shared to any outsiders without prior permission of the Administration, the violation may result legal action as per laws of land. The dispute will be subject to jurisdiction of Jajpur District of Odisha.
3. The district administration has the right to obtain the personal identification information data such as original response from the Aadhar verification APIs or any other identification validation methodology used to validate authenticity of the candidates/party as when required.

### **19.2 Information Security \*\***

1. All the public interfacing portal should use at least TLS v1.3 HTTPS with at least SHA-256 encryption standards
2. The agency should follow the information security directive released by the Ministry of Electronics and Information Technology and Cert-In, Government of India within the stipulated timeline directed during entire tenure of service.
3. The agency should ensure that the application ecosystem is Audited by Cert In empanelled auditors to be compliance according to the laws before moving applications to live production. And the audit report needs to be submitted to district administration in beginning of project and after certain intervals as when asked by the administration.
4. The agency is required to follow the guidelines released by Cert-In, Government of India to ensure safety of government owned data
5. The agency is liable follow the UIDAI guideline to process and store the Aadhar data along with its images and comply to the future guideline also.

\*\* Information Security Guideline

- a. <https://www.cert-in.org.in/PDF/guidelinesgovtentities.pdf>
- b. <https://pib.gov.in/PressReleaseIframePage.aspx?PRID=1936470>
- c. [https://uidai.gov.in/images/Aadhaar\\_Authentication\\_for\\_Good\\_Governance\\_Rules\\_2020.pdf](https://uidai.gov.in/images/Aadhaar_Authentication_for_Good_Governance_Rules_2020.pdf)
- d. <https://uidai.gov.in/en/about-uidai/legal-framework/rules.html>

### **Data Back-up, Integration and Exit Strategy**

1. The agency must ensure that there must be a data back-up system which will dynamically back of the entire data present in the data warehouse every day at the end of day as per Indian standard time and should keep

at least back up stored for past 8 days at point of time when asked to produce or restored. This will help restore data in case of ransomware attack or scenario of data getting corrupted.

2. The data warehouse architecture should be designed such a way that the data can be migrated to other alternative ecosystem as when required.
3. The application should be designed in such a way that it can integrate secure APIs or other data integration methods as when require to other government services and data or similar requirement.
4. The agency must lay down an exit strategy to handover the data to district administration or any agency authorised by the district administration using secure and universally accepted methodology and get the strategy approved by district administration.

#### **Service continuity and obligation**

1. The agency is liable for service continuity of the technology platform and addition of new feature addition as when required by the district administration.
2. In case of exit the agency must transfer entire knowledge of the technology platform to the new agency in case scenario arises.
3. The agency is required to promptly respond the query and support requested by the administration and its related offices.
4. The web portal architecture should be capable of handling at least 6000 concurrent users uploading their data or authority acting on the application at any single point of time.
5. While in production no record can be deleted without prior approval of the district administration.

#### **20. Anti-corruption Measure**

- A. Any effort by Bidder(s) to influence the Client in the evaluation and ranking of financial proposals, and recommendation for award of contract, will result in the rejection of the proposal.
- B. A recommendation for award of Contract shall be rejected if it is determined that the recommended bidder has directly, or through an agent, engaged in corrupt, fraudulent, collusive, or coercive practices in competing for the contract in question. In such cases, the Client shall blacklist the bidder either indefinitely or for a stated period, disqualifying it from participating in any related bidding process for the said period.

#### **21. Language of Proposals**

The proposal and all related correspondence exchanged between the bidder and the Client shall be written in the **English** language. Supporting documents and printed literature that are part of the proposal may be in another language provided they are accompanied by an accurate translation of the relevant passages in English with self- certification for accuracy, in which case, for the purposes of interpretation of the Proposal, the translated version shall govern.

#### **22. Cost of Bidding**

The Bidder shall bear all costs associated with the preparation and submission of its proposal. The Client shall not be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process. Bidder/s is/are not allowed to submit more than one proposal under the selection process. Alternate bids are also not allowed.

#### **23. Legal Jurisdiction**

All legal disputes are subject to the jurisdiction of Civil Court of Jajpur only.

#### **24. Confidentiality**

Information relating to evaluation of proposals and recommendations concerning awards shall not be disclosed to the bidders who submitted the proposals or to other persons not officially concerned with the process, until the publication of the award of contract. The undue use by any Bidder/Bidder of confidential information related to the process may result in rejection of its proposal and may be subject to the provisions of the Client's antifraud and corruption policy. During the execution of the assignment except with prior written consent of the Client, the Bidder/Bidder or its personnel shall not at any time communicate to any person or entity any confidential information acquired in the course of the contract.

## **25. Amendment of the RFP Document**

At any time before submission of proposals, the Client may amend the RFP by issuing an addendum through NIC Jajpur website. Any such addendum will be binding on all the bidders. To give bidders reasonable time in which to take an addendum into account in preparing their proposals, the Client may, at its discretion, extend the deadline for the submission of the proposals.

## **26. Client's right to accept any proposal, and to reject any or all proposal/s**

The Client reserves the right to accept or reject any proposal, and to annul or amend the bidding / selection / evaluation process and reject all proposals at any time prior to award of contract award, without assigning any reason there of and thereby incurring any liability to the bidders.

## **27. Disqualification of Proposal**

The proposal is liable to be disqualified in the following cases as listed below:

- A. Proposal submitted without Bid Processing Fee & EMD as applicable.
- B. Proposal not submitted in accordance with the procedure and formats as prescribed in the RFP.
- C. During validity of the proposal, or its extended period, if any, the bidder increases the quoted prices.
- D. Proposal is received in incomplete form.
- E. Proposal is received after due date and time for submission of bid.
- F. Proposal is not accompanied by all the requisite documents / information.
- G. Bids with any conditional technical and financial offer.
- H. If the bidder provides any assumptions in the financial proposal or qualifies the commercial proposal with its own conditions, such proposals will be rejected even if the commercial value of such proposals is the lowest / best value.
- I. Proposal is not properly sealed or signed.
- J. Proposal is not conforming to the requirement of the scope of the work of the assignment.
- K. Bidder tries to influence the proposal evaluation process by unlawful/corrupt/fraudulent means at one or any point of time during the bid process.
- L. If, any of the bid documents, excluding the commercial bid, submitted by the bidder is found to contain any information on price, pricing policy, pricing mechanism or any information indicative of the commercial aspects of the bidders or any person acting on its behalf indulges in corrupt and fraudulent practices.
- M. Any other condition / situation which holds the paramount interest of the Client during the overall section process.

## **28. Fraud and Corrupt Practices**

The Bidders and their respective officers, employees, agents and advisers shall observe the highest standard of ethics during the Bidding Process. Notwithstanding anything to the contrary contained herein, Collector & MT, DMF may reject a Bid without being liable in any manner whatsoever to the Bidder, if it determines that the Bidder, directly or indirectly or through an agent, engaged in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice in the Bidding Process. In such an event, Collector & MT, DMF shall be entitled to forfeit and appropriate the Bid Security or Performance Security, as the case may be, as Damages, without prejudice to any other right or remedy that may be available to Collector & MT, DMF under the Bidding Documents and/ or the Agreement, or otherwise.

Without prejudice to the rights of the Collector & MT, DMF hereinabove and the rights and remedies which Collector & MT, DMF may have under the RFP, or otherwise if a Bidder is found to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice during the Bidding Process such Bidder, at the sole and absolute discretion of Collector & MT, DMF, shall not be eligible to participate in any tender or RFP issued by Collector & MT, DMF during a period of 2 (two) years from the date such Bidder, is found to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practices, as the case may be. The following terms shall have the meaning hereinafter respectively assigned to them:

- (a) "corrupt practice" means (i) the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the actions of any person connected with the Bidding Process (for avoidance of doubt,

offering of employment to or employing or engaging in any manner whatsoever, directly or indirectly, any official of Collector & MT, DMF who is or has been associated in any manner, directly or indirectly, with the Bidding Process or work order or has dealt with matters concerning the Agreement or arising therefrom, before or after the \ execution thereof, at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of the Collector & MT, DMF , shall be deemed to constitute influencing the actions of a person connected with the Bidding Process); or

- (ii) save and except as permitted under the Clause of this RFP, engaging in any manner whatsoever, whether during the Bidding Process person in respect of any matter relating to the Project, who at any time has been or is a legal, financial or technical adviser of Collector & MT, DMF in relation to any matter concerning the Project;
- (b) “Fraudulent Practice” means a misrepresentation or omission of facts or suppression of facts or disclosure of incomplete facts.
- (c) “Coercive Practice” means impairing or harming, or threatening to impair or harm, directly or indirectly, any person or property to influence any person’s participation or action in the Bidding Process.
- (d) “Undesirable Practice” means (i) establishing contact with any person connected with or employed or engaged by the Project Sponsoring Authority with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the Bidding Process; or (ii) having a Conflict of Interest; and
- (e) “Restrictive practice” means forming a cartel or arriving at any understanding or arrangement among Bidders with the objective of restricting or manipulating a full and fair competition in the Bidding Process.

### Section III: Terms of Reference

#### 1. Introduction

In today's globalized world, effective communication is crucial, and Communicative Skills plays a significant role, especially in college environments. For students, mastering Communicative Skills can open numerous doors to academic success, career opportunities, and personal growth. As English is the medium of instruction in many universities and colleges worldwide, proficiency in Communicative Skills helps students participate actively in classroom discussions, presentations, and group activities, thereby enhancing their learning experience. Moreover, the ability to communicate fluently in English increases employability, as most multinational companies and industries require employees to interact in English. Students with strong Communicative Skills skills are often preferred during recruitment processes, as they can collaborate with diverse teams, present ideas clearly, and build professional networks.

Mastery of Communicative Skills builds confidence in networking, speaking up in group discussions, and presenting ideas, making graduates more competitive in job interviews. Communicative Skills also helps students build confidence, enabling them to express their ideas and opinions without hesitation. This is particularly important in academic settings, where expressing one's thoughts clearly is crucial for success. Furthermore, in social settings, fluency in English helps students integrate into diverse environments, make new friends, and engage in cross-cultural exchanges. In conclusion, Communicative Skills is an indispensable skill for students in colleges, facilitating both academic and personal development while preparing them for future professional challenges.

Communicative Skills proficiency allows graduates to apply for positions with international companies or those requiring cross-cultural communication, broadening their job search. Employers often look for candidates who can express themselves clearly and confidently. Strong Communicative Skills make a graduate stand out in a competitive job market.

#### 2. Beneficiary of the Project

The project aims to implement a transformative initiative, the Communicative Skills Training Program aiming at improving the Vocabulary along with oratory skills, set to benefit a substantial student community in the district of Jajpur, Odisha. This comprehensive program will be rolled out across below tabulated institutes and students.

Following institutions and students will be undertaken in Sukinda, Danagadi & Vyasaganagar for Communicative Skills Training Program

Institute Type	Name of College	No. of Students
Degree College	Sukinda Degree College, Sukinda	487
	Bharati Vihar Degree Mahavidyalaya, Haripur, Sukinda	384
	Jhadeswar (Degree) College, Tolkani, Danagadi	285
	Vyasaganagar Autonomous College, Vyasaganagar	2,300
	Government Polytechnic College, Manjari	1,164
	Private College Students willing to learn	500
Total		5,120

**Note:** The program may be implemented in any college, mentioned other than the ones, in the table.

#### 3. Objectives

- a) Ensure equitable access to different career with a focus on inclusivity through Communicative Skills training in colleges.

- b) To improve students' ability to express themselves clearly and confidently in English, both in academic and social settings.
- c) Establish a one-to-one mentoring for weaker students through continuous support to maintain the relevance and effectiveness of classes.
- d) To help students actively participate in class discussions, presentations, and seminars, thereby improving their overall academic performance.
- e) To ensure students speak with correct pronunciation, intonation, and fluency, making them more effective communicators.
- f) Foster self-awareness and self-assessment through interactive sessions, encouraging individuals to reflect on their skills, interests, and values for personal growth.
- g) To encourage students to overcome language barriers, reducing hesitation and boosting their self-confidence while speaking in English.
- h) Alleviate economic barriers by providing information them confidence to express themselves freely in society as well as in job interviews.
- i) To equip students with the language skills required for successful interviews, networking, and professional communication in global workplaces.
- j) To enable students to interact with people from diverse linguistic and cultural backgrounds, promoting mutual understanding.
- k) To develop students' abilities in delivering presentations and speeches confidently in English, a valuable skill in both academic and professional life.

### **Project Cycle:**

- Communicative Skills training will align with the academic calendar of colleges, commencing on May 1st and concluding on March 31st of the following year.
- The purpose of adhering to this schedule is to initiate training promptly batch by batch.
- This cycle is repeated and adjusted based on ongoing student progress and feedback, ensuring a dynamic and evolving Communicative Skills training program.

### **Project Methodology:**

#### **1. Needs Assessment and Planning**

- Identifying the specific language needs of students.
- Conducting surveys, interviews, or assessments to understand the current proficiency levels and areas needing improvement (e.g., pronunciation, fluency, vocabulary).
- Tailored curriculum designing and training objectives based on the needs identified.
- Setting up of classroom using the existing resources of colleges.
- Enrolment of students for the course to be done & batches to be run in parallel with the classes.
- Colleges have to incorporate timings for computer classes in students' timetable.
- Regular monitoring and evaluation to ensure quality and effectiveness.
- Assessment & Certification as per NSDC guidelines.

#### **2. Curriculum Development**

- Design a comprehensive Communicative Skills curriculum of 80 hours as per NSDC guidelines of Communicative Skills for Employability.
- Create lesson plans, activities, and materials that focus on various language skills such as speaking, listening, pronunciation, and vocabulary building.
- A structured and interactive curriculum that meets student needs and learning goals.

#### **3. Training Delivery**

- Conduct the Communicative Skills training sessions.

- Organize workshops, interactive sessions, group discussions, role-playing, and practice exercises to enhance speaking skills.
- Students actively engage in learning and practice speaking English in real-life scenarios.

#### **4. Assessment and Monitoring**

- Track progress and measure the effectiveness of training.
- Regular quizzes, speaking tests, feedback sessions, and observation to assess students' improvement.
- Identifying areas of strength and areas that need more focus for further improvement.

#### **5. Feedback and Evaluation**

- Gather feedback from students to evaluate the training program.
- Conduct surveys, one-on-one discussions, and collect insights on student satisfaction and challenges faced.
- Insights for refining the training process and materials for future sessions.

#### **6. Follow-up and Continued Support**

- Provide continuous practice opportunities for students.
- Organize post-training support such as conversational clubs, peer discussions, or study materials for further practice.
- Students sustain and further enhance their Communicative Skills beyond the formal training.

### **Post Exam Support**

- Thorough Communicative Skills Training will be provided to ensure that students understand the course and doubt clearing classes.
- Support for students who have already completed the courses.

### **IEC activities & Documentation (Report & Videos)\*\*\***

- The agency will prepare and release a monthly newsletter containing testimonials of students, teachers & Officials, and success stories if any.
- The agency will produce a brief video (2-3 minutes) every two months, featuring testimonials of students, teachers & Officials, and success stories if any.
- Before making final publication of newsletter/videos by Bidder, draft shall be shared with the Client for review.
- Photos/videos/any kind of similar evidence gathered by Bidder for making newsletter or videos shall be shared with Client.

### **Monthly Review meeting**

- Weekly reports to be submitted to DMF Lead every Tuesday.
- This will be accompanied by testimonials along with other supportive videos of classroom teaching and assessments.
- A Monthly Review meeting shall be conducted to understand the progress of the project.

### **Implementation**

Following are the steps for implementation of Communicative Skills Program in pilot phase,

- Implementation plan for the Project Team Deployment:

Assigning and organizing the team responsible for implementing the project (The list mentioned below is indicative. The implementing agency shall conduct an assessment and rationalize the number of resources required to be deployed in each college based on number of students):

<b>Roles</b>	<b>Numbers</b>
Project Manager	1

MIS Coordinator	1
Communicative Skills Trainer	5
Teacher-in-Charge	5

### **Mapping of Resources**

- Inspection of existing Infrastructure of Colleges and colleges at the Institutes for implementation planning
- Evaluating the infrastructure including in institutes for planning the delivery model for each level for Communicative Skills Classes.

### **Teacher-in-Charge**

- Each Institute (Colleges) will recommend one teacher /lecture as a trainer, who will undergo TiC programme.
- Mapping of trainer will be facilitated by the implementing Bidder.

### **Finalization of the Program Implementation Plan**

- Encapsulating the plan detailing how the project will be executed in each level by using the existing infrastructure and other resources.
- Preparing “Program Implementation Plan” for Communicative Skills training and submitting before “Joint Review Committee” for approval.

### **Registration of Colleges/Institutes**

- Enrolling Institutes listed in the program in Technology Platform to monitor the progress of the project in a streamlined manner.
- Following data fields are to be placed mandatorily in the e-registration form:
  1. Name of the Student:
  2. Parent Name (Either Father or Mother or Guardian):
  3. Aadhar Number:
  4. Mobile Number:
  5. Name of the College:
  6. Current year/class in which the student is enrolled:
  7. Academic Year:

Any other additional Information as desired by DMF from time to time.

### **Initial training of Trainer (TiC)**

The implementing bidder shall ensure the training of trainers in offline mode.

### **Assessment modes for Students**

#### **Pre-Training Assessment:**

- Assessing the skills and needs of participants before training, to enable tracking the pre, mid, and post-training impact on every student.

#### **Launch Event (3 days):**

- The official commencement and introduction of the project, spanning 3 days divided between the 5 colleges of Danagadi, Sukinda & Vyasagar.

**Institute Stakeholder Engagement:**

- Orientation and engagement of all relevant stakeholders in the institutes to introduce them to the project, the implementation plan, and the deliverables from each stakeholder to make the project a success.
- Stakeholders shall be apprised with the curriculum and related roles and responsibilities to the Communicative Skills trainers, and support required from teachers/personnel.

**Mid-Training Assessment:**

- Timely assessments will be conducted to track the impact of Communicative Skills training sessions.
- The same assessment report will be shared with DMF and principal/Headmaster of the respective Institute.

**Performance Evaluation:**

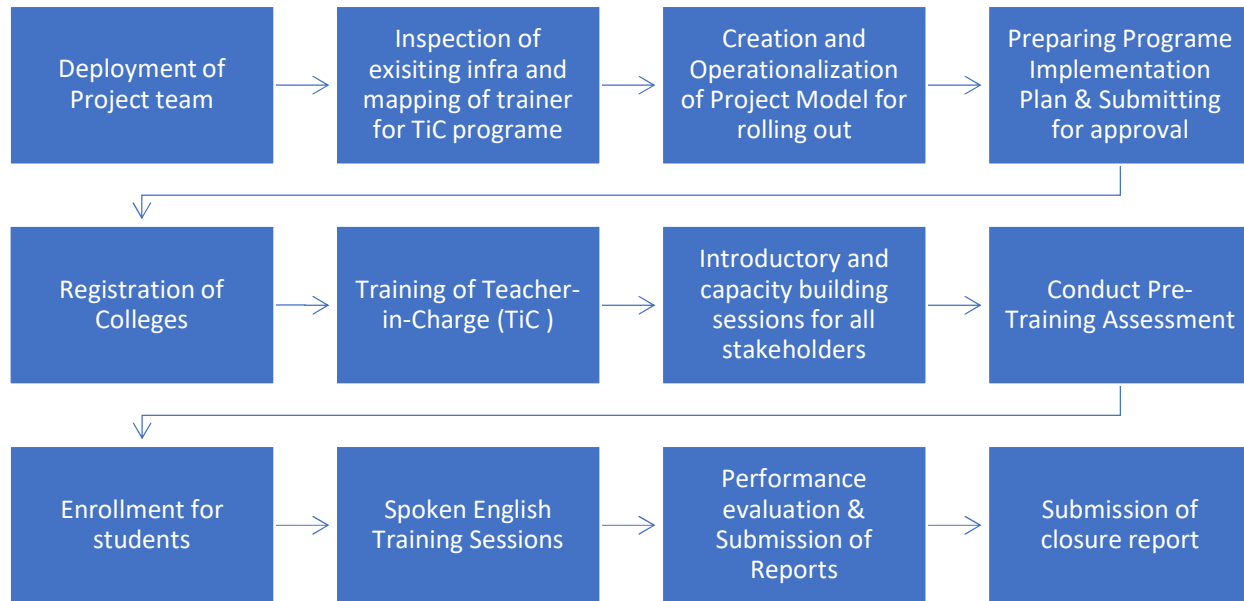
Conducting a comprehensive evaluation, which will gauge the development of students and their pronunciation. This will be helpful in understanding how the students performed.

**Closure Report:**

- Preparing a comprehensive report summarizing the project's outcomes and achievements and submit it before DMF.
- DMF will evaluate the report and give necessary feedback.

## **Flowchart of Program**

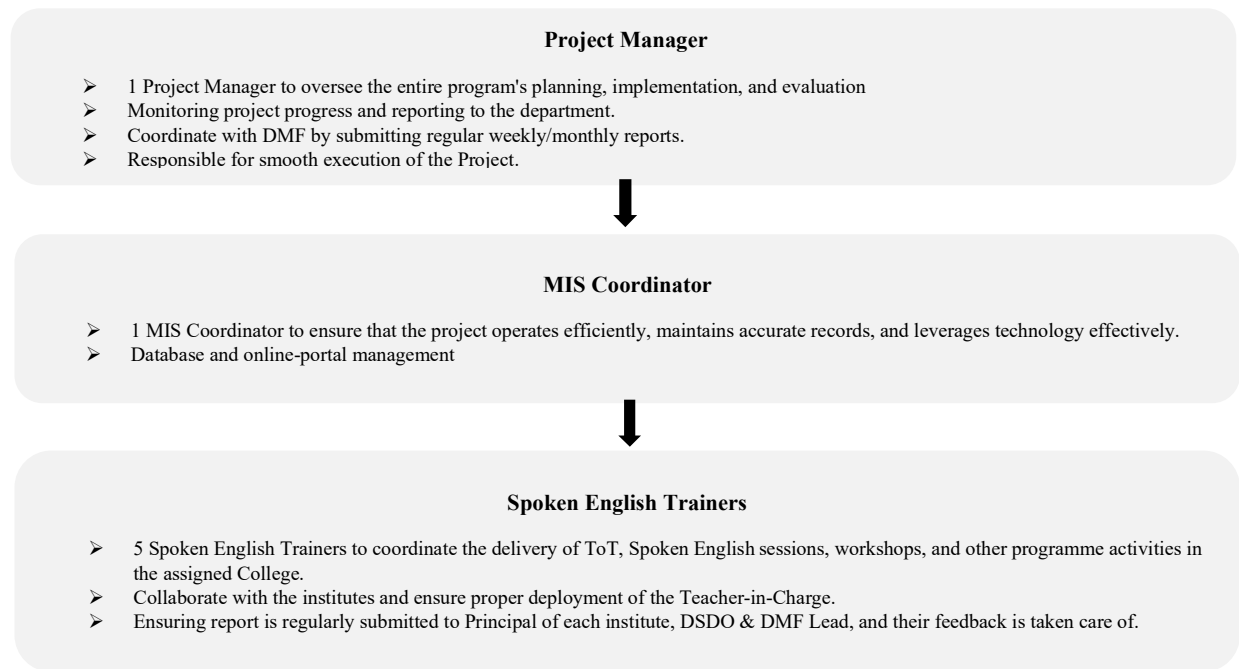
The scope covers the following essential components:



### **Deployment of Resources:**

- Appointment and deployment of project manager, MIS coordinator, Communicative Skills Training coordinators, and Teacher-in-Charge to cover government Colleges and institutes of the district of Jajpur.
- They will be deployed at allocated Colleges.
- Initially they will be responsible for inspection of existing infrastructure of all institutes.
- Essential eligibility criteria will be as follows:
- Project Manager:
  - Minimum Post Graduation/PG Diploma in Business Administration/Science/Mathematics/Technology/Social Work or related field.
  - Minimum of 3 years' experience in Project Management/College monitoring/Social Work or related field.
- MIS Coordinator:
  - Minimum Graduation in Arts/ Science/ Commerce/ Technology or related field.
  - Minimum of 2 years' experience in MIS preparation/ MS Excel/ Data Entry/Reporting or related field.
- Communicative Skills Trainer:
  - A Bachelor's Degree in English, Linguistics, Education, or any related field. A higher qualification like a Master's in English or TESOL (Teaching English to Speakers of Other Languages) is often preferred.
  - Minimum of 2 years' experience in providing Communicative Skills Training for Employability of students at colleges/ colleges/ educational institutes. Familiarity with teaching students of varying proficiency levels, from beginner to advanced, is beneficial.
  - These Trainers are to be appointed at the College level where the Trainers need to be present at the colleges. Trainers are to be supported by the respective college teachers.

## **Resource Mapping & Responsibilities**



### **Inspection of existing infra and mapping of trainer for TiC**

- The project team shall physically visit all Colleges and colleges and do the inspection of existing infrastructure of institute that includes smart classroom /e-library /classroom etc.
- The principal/Headmaster will recommend one teacher/lecture from respective institute for TiC.

### **Preparing Programme Implementation Plan & Submitting for approval**

The project team will prepare one project implementation plan that may incorporate their strategy of implementation of the project by using existing infra and other resources. Plan shall be submitted before DMF for review & approval.

### **Registration of Colleges:**

An established registration process to ensure that all Colleges/ institutes/ students have a seamless entry into the programme. After receiving Colleges/institute data from the department, registration of colleges and students to be done on the digital platform to generate College, Student, and Teacher IDs.

### **Training of Teacher-in-Charge:**

- Upon receiving list of recommended teacher/lecture from all institutes, TiC training will be started block/cluster-wise as per plan outlined in “Program Implementation Plan”.
- TiC training shall be conducted in offline mode.

### **Introductory and Capacity Building Session:**

- Introductory session on “Significance of Communicative Skills” to engage teachers, and other stakeholders and provide them with a clear understanding of the program’s goals, benefits, and expectations. This would serve as a platform to generate interest, address queries and set the tone for the entire initiative. Also, to

provide an overview of the program's themes, timeline, including important milestones, training sessions, workshops, activities and assessments.

Emphasize the significance of extracurricular activities or non-academic learning experiences for students in a dedicated session, highlighting their role beyond the standard academic curriculum.

- Conduct a capacity-building session addressing the requisite approaches and models for both pre-training and post-training needs. This includes facilitating access to valuable information for candidates seeking diverse routes and make them confident along with market ready.
- Develop pertinent training content aligned with project objectives and goals to enhance the capacity of participants.
- Deliver orientation training for onboarding trainers, covering fundamental aspects such as phonetics basics, Communicative Skills Training (goals, process, ethics), establishing rapport, active listening, perception change and theories, group facilitation, contextual understanding through case studies, and digital content.
- Provide training on the proficient use of Phonetics-pronunciation and continuous practice sessions.
- Equip Trainers with up-to-date information and resources pertaining to training of students.
- Familiarize career counselors with college and university application procedures, admission requirements, and scholarship opportunities, guiding students through the entire application process.
- Cultivate cultural awareness among career counselors, enabling them to effectively engage with diverse student populations and address unique challenges faced by marginalized and underrepresented students.
- Encourage collaboration among career counselors, teachers, and other College stakeholders to establish a supportive environment for comprehensive student career development, ensuring a holistic approach to their educational and career planning.

### **Scope of Communicative Skills Course**

- The Curriculum must be aligned with NSQF.
- Teaching Phonetics as a base for them to improve their pronunciation.
- Focus on correct pronunciation, accent neutralization, and intonation.
- Techniques to enhance speech flow, reduce pauses, and eliminate fillers
- Emphasis on real-time grammar usage for constructing sentences correctly while speaking.
- Teaching precise vocabulary usage for diverse contexts (informal, formal, business, etc.).
- Techniques for improving comprehension of Communicative Skills in various accents and speeds, such as through audio exercises or interactive listening practices.
- Training on initiating, maintaining, and closing conversations effectively, using appropriate tone, body language, and expressions.
- Role-playing, debates, discussions, and storytelling to practice real-world communication.
- Training in adjusting pitch, volume, and pace to convey meaning clearly and maintain listener engagement.
- Specific strategies for reducing regional or non-native accents for clearer communication.

### **Expected Outcome of the Project**

- Graduates with strong Communicative Skills can articulate their qualifications, skills, and experiences more effectively, increasing their chances of impressing interviewers.
- A better English proficiency allows graduates to apply for positions with international companies or those requiring cross-cultural communication, broadening their job search.

- The ability to speak smoothly and confidently with fewer pauses, fillers, and hesitation.
- A broader vocabulary for every day, professional, and formal conversations, leading to more precise communication.
- Enhanced ability to understand Communicative Skills in different accents, speeds, and contexts.
- The ability to initiate, maintain, and conclude conversations appropriately in various social and professional situations.
- Enhanced Communicative Skills may lead to better job prospects, especially in roles requiring customer interaction, presentations, or international communication.
- Mastery of Communicative Skills builds confidence in networking, speaking up in group discussions, and presenting ideas, making graduates more competitive in job interviews.
- The course teaches students how to engage in professional conversations, communicate in emails, and conduct phone or video calls with clients, colleagues, and employers.
- Employers often look for candidates who can express themselves clearly and confidently. Strong Communicative Skills make a graduate stand out in a competitive job market.

### **Communicative Skills Sessions:**

- The session can start with activities that help students get comfortable speaking with each other, such as simple introductions or casual conversations.
- Trainers to play audio recordings, dialogues, or videos in English, followed by exercises to assess understanding and comprehension.
- Group sessions to be done by the trainers for students.
- Students practice correct pronunciation through exercises focused on specific sounds or common pronunciation mistakes.
- Sessions should include exercises to reduce strong regional accents, helping students speak more clearly and be easily understood.
- Tongue twisters to be used as a part of the teaching to improve articulation and pronunciation skills.
- Minimum 3 classes per week to be taken for each batch of students.
- Different modules to be covered in Odia/ Hindi/ English. Such sessions are to mediate between their native language and English Spoken Course.
- Each student should be asked to give a short presentation on a chosen topic, building their confidence in public speaking and structured communication.
- Students practice job interview scenarios where they answer typical interview questions, improving both language skills and confidence.

### **Post Training Support**

In the aftermath of Communicative Skills Course training following steps shall be followed by the implementing Bidder.

- Exclusive group of weaker students to be constituted who may need additional handholding to improve.
- Periodic follow-up sessions (either in-person or virtual) to review key concepts, answer questions, and provide additional practice.
- The implementing Bidder shall provide access to their own resources as of videos, podcasts, articles, and quizzes that focus on listening, pronunciation, and vocabulary expansion.
- Regular assignments or speaking challenges to encourage consistent practice (e.g., daily speaking tasks, writing assignments, or video diaries) to be made a part of their studies.
- This support shall be specific to each of the abovementioned target groups. For example, the Bidder will follow an intensive strategy for each target group by forming dedicated digital/ social media platforms.
- These platforms shall be leveraged aiming at connecting these students with experts specific to these fields.
- The experts/ trainers and concerned trainers deployed at the college level shall be responsible to ensure end-to-end support in this regard.

### Performance Evaluation & Submission of Report

Following Communicative Skills Training, students will undergo a thorough assessment via a test to measure their grasp of the following topics:

- Evaluate if students have become more fluent in speaking without hesitation or frequent pauses, and whether they can express themselves more naturally.
- Assess whether students have made noticeable improvements in their pronunciation and if they can now speak more clearly and confidently.
- Review the range of vocabulary students can use in different contexts (informal, formal, business), and their ability to recall and apply new words appropriately.
- Measure how well students can understand Communicative Skills in different accents, speeds, and contexts. This can include listening to recorded dialogues or conversations.
- Ask students to assess their own progress, identify areas they feel they've improved in, and highlight any challenges they still face.
- Gather feedback from students regarding the teaching methods, content, and overall experience of the course, identifying any gaps in learning or areas that need further attention.

Performance evaluation shall be conducted for students and Report shall be prepared per College, covering performance of all students and that report is to be submitted before the client.

Additional parameters for evaluation may be suggested by DMF during the finalization of the Program Implementation plan.

### Closure Report

A Closure Report will be crafted to assess the program's impact, encompassing the number of colleges and students included in the training, demographic analysis of the covered students, implementation methodology, initial stages of student involvement, and the impact of the training on students.

### Graduate Level:

<b>Training:</b>
Equips students to strategically understand how to learn the accents, seize diverse opportunities. It is crucial as it enables informed decision-making and provides a competitive advantage in a dynamic job market.
<b>Communicative Skills Course:</b>
Help students understand how they can prepare themselves to understand the job market. This course will help them to improve their confidence and also their communication skills.
<b>Introduce Yourself:</b>
Establish Your Unique Identity: In this session, students will be guided on to introduce themselves in English using up 1-2 minutes of time which will activate their self-discovery, and this will also help them students to know each other. Further, it will be the first step to correct their phonetics.
<b>Tasks to make learning easy:</b>
Students to be given tasks like recording audio or video presentations, participating in <del>online</del> discussions, or completing speaking exercises to reinforce learning.
<b>Build Your Communication Skills:</b>

This will be an activity-based session where students will be some homework may include reviewing each other's recordings or written work, offering constructive feedback. This will help them to build

**Post Training Handholding:**

Weaker students to be given special attention & students should be given handy materials that they can use in future.

**Roles and responsibilities of the DMF**

- The initial phase of the project will involve a review of the Program Implementation plan by DMF, and Collector & Managing Trustee, DMF retains the authority to either approve or reject the plan.
- DMF review eligibility of staffs deployed by Bidder prior to team deployment.
- If any staff deployed by Bidder was found irregular with duty DMF hold the right to instruct Bidder take corrective action as required, that might lead to disengagement from the project.
- The joint review committee shall also be responsible for monitoring and supervision of the project.
- For assessing the impact, DMF may take inputs from students and teacher on regular basis.
- DMF will assess the Bidder's performance post one year, and the decision to grant extension as outlined in Clause 14, Section -1 rests with DMF.
- Collector & Managing Trustee, DMF shall have the right to visit the Training Centre, conduct surprise visits, interview the trainees, trainers, and other staff, check the quality of the ongoing program, suggest improvements, etc. All such visits shall be properly recorded.

**Project Milestone & Deliverables (For Communicative Skills Training)**

Sr No	Project Activities	Deliverables	Targeted Timelines
1	Details of Proposed Team	Candidates Profile & College Profile	T+week 2
2	Deployment of approved team	Deployment of proposed team after approval from DMF	T+week 3
3	Inspection of Existing infra and Mapping of trainer for TiC	Team after deployment will assess the existing infra and do the mapping of potential trainer from College/Colleges	T+week 5
4	Onboarding of the students in different batches	Agency will ensure creation & fully operation of a Technology Platform	T+week 5
5	Preparing Program Implementation Plan and Submitting before DMF for Approval	The Agency is responsible for creating a Program Implementation Plan by incorporating insights from infrastructure assessment and implementation strategy. Subsequently, the plan will be reviewed by DMF for approval.	T+week 6
6	Registration of Colleges	Agency will do registration of colleges by creating unique ID for trainer & students	T+week 7
7	TiC training	Teacher-in-Charge Training	T+week 8
8	Introductory & Capacity Building Session	Agency will Conduct capacity building session for all stakeholders	T+ week 9
9	Pre-Assessment Test	Agency will Conduct Pre-Assessment Test of all students	T+week 10
10	Communicative Skills Training	Agency will start training	week 12 onwards

11	Performance Evaluation & Submission of Report	Agency will conduct performance evaluation and submit the result through report	T+week 42
12	Submission of Closure Report	Agency shall prepare and submit one closure report by incorporating impact of the program	T +week 45
13	Review of Performance by DMF	DMF will review the impact of the programme and shall take decision on extension	T+week 48

T\*\*\*- Date of issue of Work Order

## Section IV: Technical Proposal Submission Forms

**Tech - 1 Covering Letter**  
(On Bidder's Letter Head)

[Location, Date]

To,  
Collector & Managing Trustee, DMF, Jajpur,  
First Floor, DMF Cell, Collectorate Building,  
Jajpur, Odisha, PIN – 755001

**Subject: Selection of Bidder for providing Communicative Skills Training for Employability of students at Colleges of Sukinda, Danagadi & Vyasagar of Jajpur, Odisha, under District Mineral Foundation Jajpur [TECHNICAL PROPOSAL]**

Dear Sir,

We are submitting our Proposal as [\_\_\_\_Insert name of the Bidder\_\_\_\_\_].

We understand you are not bound to accept any Proposal you receive. Further:

1. We acknowledge that Collector & MT, DMF will be relying on the information provided in the Proposal and the documents accompanying the Proposal for selection of the Agency, and we certify that all information provided in the Proposal and in the supporting documents is true and correct, nothing has been omitted which renders such information misleading; and all documents accompanying such Proposal are true copies of their respective originals
2. This statement is made for the express purpose of appointment as the Selected Agency for the aforesaid Project
3. We shall make available to Collector & MT, DMF any additional information it may deem necessary or require for supplementing or to authenticate the Proposal
4. We acknowledge the right of Collector & MT, DMF to reject our Proposal without assigning any reason or otherwise and hereby waive, to the fullest extent permitted by Applicable Law our right to challenge the same on any account whatsoever
5. We certify that in the last 03 (three) years, we/ or our Associates have neither failed to perform on any assignment or contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against us, nor been expelled from any project, assignment or contract by any public authority nor have had any assignment or contract terminated by any public authority for breach on our part
6. We declare that:
  - (a) We have examined and have no reservations to the RFP, including any corrigenda/addenda issued by Collector & MT, DMF;
  - (b) We do not have any Conflict of Interest in accordance with the terms of the RFP;
  - (c) We have not directly or indirectly or through an agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice, or restrictive practice, as defined in the RFP document, in respect of any tender or request for proposal issued by or any agreement entered with Collector & MT, DMF or any other public sector enterprise or any government, Central or State; and
  - (d) We hereby certify that we have taken steps to ensure that no person acting for us or on our behalf will engage in any corrupt practice, fraudulent practice, coercive practice, undesirable practice, or restrictive practice.
  - (e) We declare that the undertakings given by us along with the Proposal in response to the RFP for the Project are true and correct as on the date of making the Proposal and we shall continue to abide by them.
  - (f) We declare that there is no pending, active or previous legal action that prevents us from submitting the Proposal and executing the Agreement or fulfilling the conditions of the Project.

7. We understand that Collector & MT, DMF may cancel the Selection Process at any time and that Collector & MT, DMF is neither bound to accept any Proposal that you may receive nor to select the Agency, without incurring any liability to the Bidders
8. We declare that we or any Member of the Consortium, or any of our/ their Associates are not directly or indirectly related to any other Bidder applying for selection as an Agency for the Project
9. We certify that in regard to matters other than security and integrity of the country, we or any of our Associates have not been convicted by a Court of Law or indicted or adverse orders passed by a regulatory authority which would cast a doubt on our ability to undertake the Project or which relates to a grave offence that outrages the moral sense of the community.
10. We further certify that in regard to matters relating to security and integrity of the country, we or our Associates have not been charge-sheeted by any agency of the Government or convicted by a court of law for any offence committed by us or by any of our Associates.
11. We further certify that no investigation by a court or regulatory authority is pending either against us or against our Associates or against our CEO or any of our Partners /Directors/ Managers/ employees.
12. We declare that we or any of our/ their Associates have not paid and shall not pay any bribe to any officer of Collector & MT, DMF for awarding this Project at any stage during its execution or at the time of payment of bills and further, if any officer of Collector & MT, DMF asks for bribe/gratification, we/any member of the Consortium, or our/ their, Associates shall immediately report it to the appropriate authority in Collector & MT, DMF
13. We further certify that we or any member of the Consortium or any of our /their Associates are not barred by the Central Government/ State Government or any entity controlled by it, from participating in any project, and no bar subsists as on the date of Proposal
14. We undertake that in case due to any change in facts or circumstances during the Selection Process, we are attracted by the provisions of disqualification in terms of the provisions of this RFP, we shall intimate Collector & MT, DMF of the same immediately
15. We agree that if at any stage, any information/documents submitted by us are found to be false, we or our Associates shall be liable for debarment from tendering in Collector & MT, DMF, apart from any other appropriate/legal action, as the case maybe
16. We hereby irrevocably waive any right or remedy which we may have at any stage at law or howsoever otherwise arising to challenge or question any decision taken by Collector & MT, DMF in connection with the selection of Agency or in connection with the Selection Process itself in respect of the abovementioned Project. We agree and understand that the Proposal is subject to the provisions of the RFP document. In no case, shall we have any claim or right of whatsoever nature if the Project is not awarded to us or our proposal is not opened or rejected
17. We agree to keep this offer valid for 180 (one eighty) days from the Proposal Due Date specified in the RFP, or provide extension of Bid Validity Period, if so, required by Collector & MT, DMF
18. We agree that if we fail to provide extension of Bid Validity Period, it will be construed that Bid is withdrawn and we will not be entitled to claim or receive any penalty/ damages/ interest/charges, nor be entitled to return of the Bid documents submitted or refund of the EMD
19. A Power of Attorney in favor of the Authorized Signatory to sign and submit this Proposal and documents is attached herewith
20. The Financial Proposal has been/shall be submitted online as per the prescribed timeline set out in the RFP document. This Proposal read with the Technical and Financial Proposal shall constitute the Proposal which shall be binding on us
21. We agree and undertake to abide by all the terms and conditions of the RFP

In witness thereof, I/we submit this Bid under and in accordance with the terms of the RFP

Yours faithfully,

**Authorized Signatory with :  
Date and Seal**

**Name :** \_\_\_\_\_

**Designation :** \_\_\_\_\_

**Address of Bidder :** \_\_\_\_\_

**Contact Number of Bidder :** \_\_\_\_\_

**Email id of Bidder :** \_\_\_\_\_

**Tech 2: Bidder's Organization (General Details)**

S. No.	Description	Full Details
1	<b>Name of the Bidder</b>	
2	<b>Address for communication:</b> Tel: Email id:	
3	<b>Name of the authorized person signing &amp; submitting the bid on behalf of the Bidder:</b> Mobile No.: Email id:	
4	<b>Registration / Incorporation Details</b> Registration No: Date & Year. :	
5	<b>Local office in Odisha</b> <b>If yes, please furnish contact details</b>	Yes / No
6	<b>Bid Processing Fee Details</b> Amount: DD No.: Date: Name of the Bank:	
7	<b>EMD Details</b> Amount: DD No.: Date: Name of the Bank:	
8	PAN Number	
9	Goods and Services Tax Identification Number (GSTIN)	
10	Willing to carry out assignments as per the scope of work of the RFP	YES
11	Willing to accept all the terms and conditions as specified in the RFP	YES

**Authorized Signatory with :  
Date and Seal**

**Name :** \_\_\_\_\_

**Designation :** \_\_\_\_\_

**Address of Bidder :** \_\_\_\_\_

**Contact Number of Bidder :** \_\_\_\_\_

**Email id of Bidder :** \_\_\_\_\_

**Bidders should submit the required supporting documents as mentioned above. Non- submission of required documents as listed above will lead to rejection of the bid.**

**Tech 3: Bidders Financial Details**

**Annual Average Turnover Statement**  
**(To be furnished on the letter head of the Chartered Accountant)**

The Annual Turnover of M/s \_\_\_\_\_ for the last 3 FYS are given below and certified that the statement is true and correct.

<b>Financial Information (In INR)</b>				
<b>Details</b>	<b>FY 2020-21*</b>	<b>FY 2021-22*</b>	<b>FY 2022-23*</b>	<b>Average</b>
Consulting Turnover (in Crores)				
	Page no in the bid proposal	Page no in the bid proposal	Page no in the bid proposal	
<b>* Provisional audited statement shall not be considered.</b>  <b>Supporting Documents:</b>  Audited certified financial statements for the last three FYs (Submission of copies of Income & Expenditure Statement and Balance Sheet for the respective financial years is mandatory along with this form).  Filled in information in this format shall have to be jointly certified and sealed by the CA and the authorized representative of the bidder and to be furnished in original along with the technical proposal failing which the proposal will be out rightly rejected. No scanned copy will be entertained.				

Signature and Seal of the Company Auditor / Chartered Accountant with Date in original

Name of Chartered Accountant / Authorized Signatory of Company Auditor

[In full initials with Date and Seal]: \_\_\_\_\_

Membership No. Chartered Accountant / Authorized Signatory of Company Auditor

**Authorized Signatory with :  
Date and Seal**

**Name :** \_\_\_\_\_

**Designation :** \_\_\_\_\_

**Address of Bidder :** \_\_\_\_\_

**Contact Number of Bidder :** \_\_\_\_\_

**Email I'd of Bidder :** \_\_\_\_\_

**[NB: No Scanned Signature will be entertained]**

**Bidders should submit the required supporting documents as mentioned above. Non- submission of required documents as listed above will lead to rejection of the bid.**

**Tech 4: Format for Power of Attorney  
(Notarized on INR 100.00 Stamp Paper)**

Know all men by these presents, We, .....(*Insert name of Bidder*)..... (name of the firm and address of the registered office) do hereby constitute, nominate, appoint, and authorize Mr. / Ms. (*Insert Name of PoA Holder*)....., presently residing at .....(*Insert address*)....., who is presently employed with us and holding the position of .....(*Insert designation of the PoA Holder in the organization*)....., as our true and lawful attorney (hereinafter referred to as the “**Attorney**”) to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our Proposal/Bid for the “*Insert name of Project*” for a period of \_\_\_\_\_ years (“**Project**”) as defined under this RFP for the (Name of the Authority) (the “Collector & MT, DMF”), including but not limited to signing and submission of all applications, bids and other documents and writings, participate in Pre-Bids and other conferences and providing information/ responses to the Collector & MT, DMF, representing us in all matters before the Collector & MT, DMF, signing and execution of all contracts including the Agreement and undertakings consequent to acceptance of our bid, and generally dealing with the Collector & MT, DMF in all matters in connection with or relating to or arising out of our bid for the said Project and/ or upon award thereof to us and/ or till the entering into of the Agreement with the Collector & MT, DMF.

AND we hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE, ..... (*Insert name of Bidder*) ....., THE ABOVE-NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS ..... DAY OF ..... 2025

**Accept**

**Notarized**

(Signature of **PoA Holder**)

(Name, Title and Address)

Name of the Authorized :  
Representative

(Signature of the Authorized Representative with Date)

CERTIFIED :

Signature of person executing attorney

Name of person executing :  
attorney

**Designation of person :**  
**executing attorney**

**Date and Seal**

**Address of Bidder :**

**Contact Number of Bidder :**

**Email id of Bidder :**

**WITNESS:**

1) Full Name .....  
Address .....  
Signature .....

2) Full Name .....  
Address .....  
Signature .....

**Notes:**

- *The mode of execution of Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required the same should be under common seal affixed in accordance with the required procedure.*
- *Also, wherever required, the executant(s) should submit for verification the extract of the charter documents and documents such as a resolution / Power of attorney in favor of the Person executing this Power of Attorney for the delegation of power hereunder on behalf of the Bidder*

**Tech 5: Bidders Past Experience Details**

1. Name of the Organization: As mentioned in the Registration Certificate. Also attach the certification copy (along with page number in the proposal).
2. Ownership details:
3. Date and Place of Registration/Establishment:
4. Address of Head Office:
5. Correspondence Address (if different from above):
6. Telephone Number and Email id:
7. Name, contact number and email id of Authorized person for this project:
8. Name, contact number and email id of the Chief Officer/Head of the Organization:
9. Work Experience for providing similar services of Communicative Skills Training:

Sr. No.	Name of the Project*	Source of funding (Govt./ Private)	Project Start Date	Project End Date	Project Cost (In Lakhs)	Major Task Carried Out
1						
2						
3						

(\*Photocopies of Work Orders/ Sanction Orders/ MOUs/ Engagement Letters/ Completion Certificates of equivalent projects to be attached as documentary proof along with page number in the proposal. More lines can be added for enumerating experience as required.)

10. Any award/recognition for execution of similar projects: Attach copy and mention page number in proposal.
11. Details of Tender Fees DD: Attach copy and mention details here
12. Details of EMD DD: Attach copy and mention details here

Note 1: Information provided in this form shall sufficiently support/justify the criteria of the Technical Qualification Form.

Note 2: All the claims shall be substantiated through production of supporting documents. All supporting documents shall have the period of execution, along with details of the project components clearly highlighted.

**Authorized Signatory with :  
Date and Seal**

**Name :** \_\_\_\_\_

**Designation :** \_\_\_\_\_

**Address of Bidder :** \_\_\_\_\_

Contact Number of Bidder : \_\_\_\_\_

Email id of Bidder : \_\_\_\_\_

**Tech 6: Comments and Suggestions on the Terms of Reference / Scope of Work and Counterpart Staff and Facilities to be provided by the Client**

**A: On the Terms of Reference / Scope of Work:**

[The Bidder needs to present and justify in this section, if any modifications to the Terms of Reference they are proposing to improve performance in carrying out the assignment (such as deleting some activity considered unnecessary, or adding another, or proposing a different phasing of the activities / study process modifications). Such suggestions should be concise and to the point and incorporated in the technical proposal. Modification / suggestion will not be taken into consideration without adequate justification. Any change in manpower resources will not be taken into consideration]

**B: On Input and Facilities to be provided by the Client:**

[Comment here on inputs and facilities to be provided by the Client with respect to the Scope of Work and Implementation]

**Authorized Signatory with :  
Date and Seal**

**Name :** \_\_\_\_\_

**Designation :** \_\_\_\_\_

**Address of Bidder :** \_\_\_\_\_

**Contact Number of Bidder :** \_\_\_\_\_

**Email id of Bidder :** \_\_\_\_\_

### Tech 7: Description of Approach, Methodology and Workplan to Undertake the Assignment

[Technical Approach, Methodology and Work Plan are key components of the Technical Proposal. In this Section, bidder should explain their understanding of the scope and objectives of the assignment, approach to the services, methodology for carrying out the activities and obtaining the expected output, and the Different of detail of such output. Further, the bidder shall highlight the problems being addressed and their importance and explain the technical approach to be adopted to address them. It is suggested to present the required information divided into following four sections viz ‘Technical Approach & Methodology, Work Plan, Organization & Staffing, Challenges Envisaged’]

- a) **Technical Approach and Methodology:** In this chapter, you shall explain your understanding of the objectives of the assignment, approach to the services, methodology for carrying out the activities and obtaining the expected output, and the Different of detail of such output. You shall highlight the problems being addressed and their importance and explain the technical approach you shall adopt to address them. You shall also explain the methodologies you propose to adopt and highlight the compatibility of those methodologies with the proposed approach.
- b) **Work Plan:** In this chapter, you shall propose the main activities of the assignment, their content and duration, phasing and interrelations, milestones (including interim approvals by the Client), and delivery dates. The proposed work plan shall be consistent with the technical approach and methodology, **showing understanding of the TOR** and ability to translate and implement **each of the objectives, services, and care to be provided, and scope of work** into a feasible working plan. A list of the final documents, including reports, drawings, and tables to be delivered as final output, shall be included here. The work plan shall be consistent with the Work Schedule.
- c) **Organization and Staffing:** In this chapter, you shall propose the structure and composition of your team. You shall list the main disciplines of the assignment, the key expert responsible, and proposed staff. The details of these resources shall be given in Technical Form – 5 and 6.
- d) **Challenges Envisaged:** In this chapter, you shall list out some major challenges that could arise while implementation of the project. Also, the proposed action plan/road map and quality control mechanisms that you shall contemplate to follow while overcoming these challenges.

Bidders are requested to furnish the above information limiting it up to 5-7 pages only with Arial Font Size-10.

The agencies who are selected for technical presentation shall adhere to the following format while presentation:

Maximum Number of Slides	Slide Heading	Maximum Marks (30)	Maximum Time for Presentation
1 to 3	Understanding of the Assignment and Issues/Challenges	10	5 minutes
4 to 6	Work Plan and Staffing	10	5 minutes
7 to 10	Similar Case Studies	10	5 minutes
	Question & Answer Session		5 minutes

Note 1: Information provided in the form shall correspond to the Technical Presentation.

Note 2: All the claims shall be substantiated through production of supporting documents.

**Authorized Signatory with :**

**Date and Seal**

**Name :** \_\_\_\_\_

**Designation :** \_\_\_\_\_

**Address of Bidder :** \_\_\_\_\_

**Contact Number of Bidder :** \_\_\_\_\_

**Tech 8: Proposed Plan to Carry out the Assignment**

Month ▼	1	2	3	4
Sequence of Activities / Sub Activities				
↓				
↓				

Indicate all main activities / sub activities of the proposed assignment and other associate sub-periodic activities.

**Authorized Signatory with :  
Date and Seal**

**Name :** \_\_\_\_\_

**Designation :** \_\_\_\_\_

**Address of Bidder :** \_\_\_\_\_

**Contact Number of Bidder :** \_\_\_\_\_

**Email id of Bidder :** \_\_\_\_\_

**Tech 9: Non-Consortium Declaration**

We, \_\_\_\_\_ <name of the Organisation>, having our registered office at \_\_\_\_\_, <HQ address of the Organisation> hereby certify and confirm that in the preparation and submission of our Proposal for \_\_\_\_\_ (name of the Project) under this RFP Reference No. \_\_\_\_\_, We have not acted in concert or in collusion with any other Bidder or other person(s) and also not done any act, deed or thing, which is or could be regarded as anti-competitive. We declare that we are submitting this proposal as an independent Bidder, and not as a part of any consortium/Joint Venture/Associations.

We further confirm that we have not offered nor will offer any illegal gratification in cash or kind to any person or organization in connection with the instant proposal.

We also acknowledge that in case of misrepresentation of the information, our proposal / contract shall be rejected / terminated at any stage by the client, which shall be binding on us. Any loss or damage to the client, on this count will be compensated by us.

Dated this \_\_\_\_\_ Day of \_\_\_\_\_, 2025  
:

**Authorized Signatory with  
Date and Seal**

<b>Name</b>	:	_____
<b>Designation</b>	:	_____
<b>Address of Bidder</b>	:	_____
<b>Contact Number of Bidder</b>	:	_____
<b>Email id of Bidder</b>	:	_____

**TECH 10: Affidavit Format for Not Blacklisting**  
**(Notarized on Rs.100/- Non-Judicial Stamp Paper)**

**Affidavit**

I, M/s. \_\_\_\_\_ (the name of the Organization) having our registered office at \_\_\_\_\_, <HQ address of the Organisation> hereby certify and confirm that we or any of our promoter(s) / Director(s) are not barred by Social Security & Empowerment of Persons With Disabilities Department, Govt. of Odisha / Department of Health & FW, Govt. of Odisha / or any other entity of GoO or blacklisted by any State Government or Central Government / Department / Organization in India from participating in Tenders as on the \_\_\_\_\_ (Date of Signing of this proposal).

We further confirm that we are aware that, our proposal for the captioned Project would be liable for rejection in case any material misrepresentation is made or discovered at any stage of the Bidding Process or thereafter during the agreement period.

Dated this \_\_\_\_\_ Day of \_\_\_\_\_, 2025

:

**Authorized Signatory with  
Date and Seal**

**Name** : \_\_\_\_\_

**Designation** : \_\_\_\_\_

**Address of Bidder** : \_\_\_\_\_

**Contact Number of Bidder** : \_\_\_\_\_

**Email id of Bidder** : \_\_\_\_\_

## Section V: Financial Proposal Submission Forms

### Fin 1: Covering Letter

(On Bidders Letter Head)

[Location, Date]

To,

**Collector & Managing Trustee, DMF, Jajpur,  
First Floor, DMF Cell, Collectorate Building,  
Jajpur, Odisha, PIN – 755001**

**Subject: Selection of Bidder for providing Communicative Skills Training for Employability of college students in mining affected areas of Jajpur District, Odisha under District Mineral Foundation Jajpur [FINANCIAL PROPOSAL]**

Sir,

I, the undersigned, offer to provide the career consulting services for \_\_\_\_\_ [Insert title of assignment] in accordance with your Request for Proposal No. \_\_\_\_\_, Dated: \_\_\_\_\_. Our attached Financial Proposal is for the sum of **INR** \_\_\_\_\_ [Insert amount(s) in words and figures\*], which includes all the deliverables, travel, and overhead expenses etc for the period of 3 years.

The above quoted amount is inclusive of all the applicable taxes at the time of invoicing. I do hereby undertake that, in the event of acceptance of our bid, the services shall be provided in respect to the terms and conditions as stipulated in the RFP Document.

Our financial proposal shall be binding upon us subject to the modifications resulting from contract negotiations, up to expiration of the validity period of the proposal of **180 days**. I have carefully read and understood the terms and conditions of the RFP and do hereby undertake to provide the service accordingly.

I understand that you are not bound to accept any proposal you receive.

I remain,

Yours faithfully,

**Authorized Signatory with :**

**Date and Seal**

**Name** : \_\_\_\_\_

**Designation** : \_\_\_\_\_

**Address of Bidder** : \_\_\_\_\_

**Contact Number of Bidder** : \_\_\_\_\_

**Email id of Bidder** : \_\_\_\_\_

## Fin 2: Financial Proposal

(To be submitted in Financial Bid Envelop)

Communicative Skills Fees per Candidate:				
Sl No	Work Description	Charges per Candidate in Figure (Rs.) exclusive of taxes	Taxes if any in Rs.	Charges per Candidate in Figure (Rs.) inclusive of all taxes
1	Cost per Candidate (Communicative Skills)			
<b>Total</b>				

- The cost per candidate will be inclusive of all cost
- If a candidate receives Communicative Skills repeatedly (More than 1 session) it shall still be considered as Single Candidate. Unless new student is counselled, repeated sessions to the same students shall be considered as single candidate.

**Authorized Signatory :**

**with Date and Seal**

**Name :** \_\_\_\_\_

**Designation :** \_\_\_\_\_

**Address of Bidder :** \_\_\_\_\_

**Contact Number of Bidder :** \_\_\_\_\_

**Bidder**

**Email id of Bidder :** \_\_\_\_\_

## Section VI: Annexures

### Annexure I: Bid Submission Checklist

Sr. No.	Description	Submitted (Yes/No)	Page No.
	<b>Technical Proposal (Original)</b>		
1	Filled in Bid Submission Check List (ANNEXURE I)		
2	Covering Letter (TECH 1)		
3	Bid Processing Fee of Rs. 10,000/- in form to DD		
4	EMD of Rs. 1,00,000/- in form of DD		
5	Copy of Certificate of Incorporation / Registration of the Bidder		
6	Copy of PAN		
7	Copy of Goods and Services Tax Identification Number (GSTIN)		
8	Copies of IT Returns for the last 3 FYs (2020-21, 2021-22 & 2022-23)		
9	General Details of the Bidder (TECH 2)		
10	Financial details of the bidder (TECH 3) along with all the supportive documents such as copies of Profit – Loss Statement and Balance Sheet for the concerned period		
11	Power of Attorney (TECH 4) in favour of the person signing the bid on behalf of the bidder		
12	List of completed assignments of similar nature (Past Experience Details) (TECH 5) along with the copies of work orders for the respective assignments		
13	Comments and Suggestions (TECH 6)		
14	Description of Approach, Methodology & Work Plan (TECH 7)		
15	Work Plan (TECH 8)		
16	Non-Consortium Declaration (TECH 9)		
17	Affidavit Format for Not Blacklisting (TECH 10)		
18	Financial Bid		

#### Undertaking:

- All the information has been submitted as per the prescribed format and procedure.
- Each part has been separately bound with no loose sheets and each page of all the two parts are page numbered along with Index Page.
- All pages of the proposal have been sealed and signed by the authorized representative.

**Authorized Signatory with :**

**Date and Seal**

**Name :** \_\_\_\_\_

**Designation :** \_\_\_\_\_

**Address of Bidder :** \_\_\_\_\_

**Contact Number of Bidder :** \_\_\_\_\_

**Email id of Bidder :** \_\_\_\_\_

## Annexure II: Performance Bank Guarantee Format

[Location, Date]

To,  
Collector & Managing Trustee, DMF,  
Jajpur  
At-Sundarpur, Po- Kamagarh, Dist-Jajpur, Odisha, Pin-755043

In consideration of you, \*\*\*\*\*, having its office at \*\*\*\*\*, (hereinafter referred to as the "Collector & MT, DMF ", which expression shall unless it be repugnant to the subject or context thereof include its, successors and assigns) having agreed to receive the Bid of (a Company registered under Companies Act, 2013) and having its registered office at ..... (and acting on behalf of its Consortium) (hereinafter referred to as the "Bidder" which expression shall unless it be repugnant to the subject or context thereof include its/their executors administrators, successors and assigns), for (NAME OF PROJECT)\*\*\*\*\* (hereinafter referred to as "the Project") pursuant to the RFP Document dated ..... issued in respect of the Project and other related documents including without limitation the draft Agreement (hereinafter collectively referred to as "Bidding Documents"), we (Name of the Bank) having our registered office and one of its branches at ..... (hereinafter referred to as the "Bank"), at the request of the Bidder, do hereby in terms of Clause 2.1.7 read with Clause 2.1.8 of the RFQ cum RFP Document, irrevocably, unconditionally and without reservation guarantee the due and faithful fulfilment and compliance of the terms and conditions of the Bidding Documents (including the RFQ cum RFP Document) by the said Bidder and unconditionally and irrevocably undertake to pay forthwith to the Collector & MT, DMF an amount of Rs. \*\*\*\*\* (Rupees \*\*\*\*\* Only) (hereinafter referred to as the "Guarantee") as our primary obligation without any demur, reservation, recourse, contest or protest and without reference to the Bidder if the Bidder shall fail to fulfil or comply with all or any of the terms and conditions contained in the said Bidding Documents.

1. Any such written demand made by the Collector & MT, DMF stating that the Bidder is in default of the due and faithful fulfilment and compliance with the terms and conditions contained in the Bidding Documents shall be final, conclusive and binding on the Bank.
2. We, the Bank, do hereby unconditionally undertake to pay the amounts due and payable under this Guarantee without any demur, reservation, recourse, contest or protest and without any reference to the Bidder or any other person and irrespective of whether the claim of the Collector & MT, DMF is disputed by the Bidder or not, merely on the first demand from the Collector & MT, DMF stating that the amount claimed is due to the Collector & MT, DMF by reason of failure of the Bidder to fulfil and comply with the terms and conditions contained in the Bidding Documents including failure of the said Bidder to keep its Bid open during the Bid validity period as set forth in the said Bidding Documents for any reason whatsoever. Any such demand made on the Bank shall be conclusive as regards amount due and payable by the Bank under this Guarantee. However, our liability under this Guarantee shall be restricted to an amount not exceeding Rs. .... (Rupees .....Only).
3. This Guarantee shall be irrevocable and remain in full force for a period of XXXXXXXXX days from the Bid Due Date inclusive of a claim period of 60 (sixty) days or for such extended period as may be mutually agreed between the Collector & MT, DMF and the Bidder, and agreed to by the Bank, and shall continue to be enforceable till all amounts under this Guarantee have been paid.
4. We, the Bank, further agree that the Collector & MT, DMF shall be the sole judge to decide as to whether the Bidder is in default of due and faithful fulfilment and compliance with the terms and conditions contained in the Bidding Documents including, inter alia, the failure of the Bidder to keep its Bid open during the Bid validity period set forth in the said Bidding Documents, and the decision of the Collector & MT, DMF that the Bidder is in default as aforesaid shall be final and binding on us, notwithstanding any differences between the Collector & MT, DMF and the Bidder or any dispute pending before any Court, Tribunal, Arbitrator or any other Collector & MT, DMF.
5. The Guarantee shall not be affected by any change in the constitution or winding up of the Bidder or the Bank or any absorption, merger or amalgamation of the Bidder or the Bank with any other person.

6. In order to give full effect to this Guarantee, Collector & MT, DMF shall be entitled to treat the Bank as the principal debtor. The Collector & MT, DMF shall have the fullest liberty without affecting in any way the liability of the Bank under this Guarantee from time to time to vary any of the terms and conditions contained in the said Bidding Documents or to extend time for submission of the Bids or the Bid validity period or the period for conveying acceptance of Letter of Award by the Bidder or the period for fulfilment and compliance with all or any of the terms and conditions contained in the said Bidding Documents by the said Bidder or to postpone for any time and from time to time any of the powers exercisable by it against the said Bidder and either to enforce or forbear from enforcing any of the terms and conditions contained in the said Bidding Documents or the securities available to the Collector & MT, DMF, and the Bank shall not be released from its liability under these presents by any exercise by the Collector & MT, DMF of the liberty with reference to the matters aforesaid or by reason of time being given to the said Bidder or any other forbearance, act or omission on the part of the Collector & MT, DMF or any indulgence by the Collector & MT, DMF to the said Bidder or by any change in the constitution of the Collector & MT, DMF or its absorption, merger or amalgamation with any other person or any other matter or thing whatsoever which under the law relating to sureties would but for this provision have the effect of releasing the Bank from its such liability.
7. Any notice by way of request, demand or otherwise hereunder shall be sufficiently given or made if addressed to the Bank and sent by courier or by registered mail to the Bank at the address set forth herein.
8. We undertake to make the payment on receipt of your notice of claim on us addressed to name of Bank along with branch address and delivered at our above branch who shall be deemed to have been duly authorised to receive the said notice of claim.
9. It shall not be necessary for the Collector & MT, DMF to proceed against the said Bidder before proceeding against the Bank and the guarantee herein contained shall be enforceable against the Bank, notwithstanding any other security which the Collector & MT, DMF may have obtained from the said Bidder or any other person and which shall, at the time when proceedings are taken against the Bank hereunder, be outstanding or unrealised.
10. We, the Bank, further undertake not to revoke this Guarantee during its currency except with the previous express consent of the Collector & MT, DMF in writing.
11. The Bank declares that it has power to issue this Guarantee and discharge the obligations contemplated herein, the undersigned is duly authorised and has full power to execute this Guarantee for and on behalf of the Bank.
12. For the avoidance of doubt, the Bank's liability under this Guarantee shall be restricted to Rs. \*\*\*\*\* (Rupees \*\*\*\*\* Only). The Bank shall be liable to pay the said amount or any part thereof only if Collector & MT, DMF serves a written claim on the Bank in accordance with paragraph 9 hereof, on or before \*\*\*\*\*
13. This guarantee shall also be operatable at our branch at \*\*\*City, from whom, confirmation regarding the issue of this guarantee or extension/ renewal thereof shall be made available on demand. In the contingency of this guarantee being invoked and payment hereunder Appendix II claimed, the said branch shall accept such invitation letter and make payment of amounts so demanded under the said invocation.

**(Signature of the authorized officer of the Bank)**

.....

**Name and designation of the officer**

.....

.....

**Seal, name & address of the Bank & Branch**